

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Perth

| Activity                                |                          | AVERAGE TIME ALLOCATION |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#)         |
|---|--------------------------|-------------------------|-----------|-----------------|-----------|-----------------------|----------------------|
|   |                          | CANADA-BASED            |           | LOCALLY-ENGAGED |           |                       |                      |
|   |                          | TRADE                   | NON-TRADE | TRADE           | NON-TRADE |                       |                      |
| A. Servicing Export Enquiries           | from Canada              | 10.0                    | 0.0       | 28.0            | 0.0       | 0.38                  | 82 (Enquires)        |
|   | from Territory           | 5.0                     | 0.0       | 14.0            | 0.0       | 0.19                  | 79 (Enquires)        |
| B. Export Promotion Projects and Events |                          | 15.0                    | 0.0       | 35.0            | 0.0       | 0.50                  | 3 (Projects/Events)  |
| C. Other Trade Development Activities   |                          | 15.0                    | 0.0       | 8.0             | 0.0       | 0.23                  |                      |
| D. Promotional Projects                 |                          | 5.0                     | 0.0       | 5.0             | 0.0       | 0.10                  | 4 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development     | from Canada              | 1.0                     | 0.0       | 1.0             | 0.0       | 0.02                  | 9 (Enquiries)        |
|   | from Territory           | 0.0                     | 0.0       | 1.0             | 0.0       | 0.01                  | 7 (Enquiries)        |
| F. Service to Government                | External Affairs         | 3.0                     | 0.0       | 2.0             | 0.0       | 0.05                  | 22 (Reports)         |
|   | OGDs, Provinces, ETC     | 2.0                     | 0.0       | 1.0             | 0.0       | 0.03                  | 5 (Contacts)         |
| G. Administration                       | Program Management       | 14.0                    | 0.0       | 5.0             | 0.0       | 0.19                  |                      |
|   | Leave, Professional Dev. | 0.0                     | 0.0       | 0.0             | 0.0       | 0.00                  |                      |
| Total TID Program                       |                          | 70.0                    | 0.0       | 100.0           | 0.0       | 1.70                  |                      |
| H. Other Programs                       |                          | 30.0                    | 0.0       | 0.0             | 0.0       | 0.30                  |                      |

Canadian Business Visitors: 82  
Local Business Visitors: 82

Trade Officers: 2  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS