

portion of the city and terminating again at the river. There are two shorter boulevards and 29 other parks, three of the latter bordering on the river. An excellent interurban electric railway system gives opportunity for trolley rides along the shores of lake and river, as well as to picturesque regions in the interior.

In manufactures and commerce Detroit has been known as a progressive city for the past 30 years. Its growth during the last decade has caused amazement the country over. Its population increased from 285,704 in 1900 to 465,766 in 1910, an increase of 63 per cent., which is greater than that of any other large city in the country. Its industrial growth as shown by the twelfth and thirteenth census reports was as follows :

	1899	1909	Increased.
Number of establishments	1,253	2,036	61%
Capital	\$67,544,972	\$190,125,000	183%
Salaried officials and clerks	4,687	13,026	178%
Average number of wage earners	38,481	81,011	110%
Salaries and wages	19,638,143	58,267,000	197%
Miscellaneous expenses	9,790,012	26,743,000	173%
Cost of materials	47,175,012	130,218,000	179%
Value of product	88,649,635	252,992,000	185%

Although no later official figures are obtainable, it is known that the gain was still more rapid in 1910 and 1911. The total manufacturing product for the latter year in Detroit and three adjoining villages, where manufacturing is carried on almost exclusively by Detroit capital, is conservatively estimated at \$365,000,000. The most important factor in recent gains has been the marvellous growth in the making and assembling of automobiles. This industry had no place in the census tables in 1899. In 1911 there were 27 companies in this work, with about 35,000 employees, putting out 135,000 cars, valued, at the retail selling price, at \$160,000,000. A visit to one or two of the largest of these factories is an ex-

(Concluded on page 99)



MR. H. B. HIGINBOTHAM,
Manager for Japan.

The appointment of Mr. Harry B. Higinbotham as the Company's new manager for Japan, with headquarters at Yokohama, is one that we feel sure will meet with very general approval throughout the Company's entire agency organization.

Few, if any, of the Company's staff are better qualified for this position than he is, owing to his long, varied and successful experiences in the foreign field work,—work which he is particularly well adapted to.

In a previous issue of SUNSHINE we gave a sketch of Mr. Higinbotham's career prior to joining our Company, in the year 1899, since which time he has done excellent work for us in different parts of the world, where he has been