

GENUINE BARGAINS PIANOS PHONOGRAPHS

with privilege of exchanging for a Gerhard Heintzman, Chickering, Goulay, Knabe, Angelus, Haines, Bell or a Mason and Hamlin Piano or Player any time within three years allowing full price paid.

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BELL ORGAN, FIVE OCTAVE, CABINET style, in walnut. A splendid bargain at \$36. Terms, \$5 cash and \$3 monthly.

BELL ORGAN, PIANO CASE, IN GOLD-en oak. Regular price \$150, almost new, selling at \$60. Terms, \$5 cash, \$4 monthly.

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STERLING UPRIGHT PIANO—SMALL Piano, walnut case, selling for \$98. Terms, \$10 cash, \$5 monthly.

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NEWCOMBE—LARGE MAHOGANY CASE, very elaborate in design, \$450 Piano taken in exchange, in very fine condition; selling for \$225. Terms \$10 cash, \$7 monthly.

BELL PIANO—MISSION CASE, ALMOST new. Regular price \$400, selling for \$265. Terms, \$10 cash, \$8 monthly.

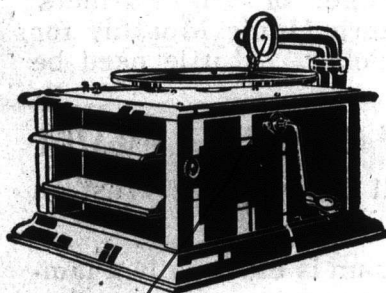
MASON & RISCH PIANO—VERY ELA-borate design, taken in exchange, in use about three years. Regular price \$500; selling for \$300. Terms, \$10 cash, \$8 monthly.

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HEINTZMAN PIANO — \$500 INSTRU-ment, in use one year by leading music teacher in studio, selling for \$320. Terms, \$10 cash, \$8 monthly.

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ELECTRIC PLAYER PIANO, A COMBI-nation of the regular piano, player piano and the electric player, a \$1,000 instrument, perfectly new, but was used for demonstrating purposes, selling for \$650. Terms arranged to suit. This is a home instrument and also a great attraction for cafes or places of amusement. 20 music rolls free.



ONE VICTROLA, REGULAR \$250, NOW \$165. Easy terms.

ONE COLUMBIA HORNLESS PHONO-graph and 25 records. Regular price \$45, sale price \$26. Terms, \$5 cash and \$4 monthly.

ONE EDISON HOME PHONOGRAPH and 20 records, used. Regular price \$78, sale price \$28. Terms, \$5 cash, \$4 monthly.

EDISON HOME PHONOGRAPH AND 10 records. Diamond point reproducer. Sale price, \$25. Terms, \$8 cash and \$5 monthly.

WINNIPEG PIANO CO.
333 PORTAGE AVE., WINNIPEG

before his counter talking about it, there came in a young man about my age, and threw upon the counter a little bundle. When the pawnbroker opened it he found it was a pair of baby's shoes, with the buttons a trifle worn. The old pawnbroker seemed to have some heart left in him, and he said.

"Look here, you ought not to sell your baby's shoes for drink."

"Never mind; baby is at home dead, and does not need the shoes. Give me the money for a drink."

"Now, fellows, I have a wife and baby at home myself, and when I saw what liquor could do in degrading that husband and father, I made up my mind that, God helping me, not a drop of that stuff would ever pass my lips again."

Life's "Maybes"

"Life," says a character in one of Mrs. Amelia E. Barr's books, "has a maybe in everything, dear; a maybe that is just as likely to please us as not. I will take the maybe. Maybes have a deal to do with life. When you come to think of it, there is not a victory of any kind gained, nor a good deed done except on a maybe."

How true it is that many of the burdens under which we bow are imaginary ones, and often we cross the bridge before we come to it. Suppose we "take the maybe" and console ourselves with the thought that to-morrow, which we dread, is just as likely to bring us a joy as a sorrow. "There's many a slip 'twixt the cup and the lip," we repeat with a sigh, meaning that the pleasures for which we long are likely to fail us; but why not take the other view and think that "maybe" the grief which we anticipate will not reach us after all?

"Life has a maybe in everything"; is it not so? The clouds are forbidding, the rain dreary, and it is easy to feel depressed, but why not keep a brave heart, for "maybe" the sun is hiding just behind the darkest cloud, and it will cheer us with its glorious life if we only "wait a wee." We worry over something which seems particularly hard to bear; why not remember that the "maybe" is just as likely to please us as not?

We like to lay down rules, and then expect everything in life to conform to them; and we think that things must be wrong if they do not come in our own way and at our own time. But we frequently discover our mistake when the fairest gifts we receive are like a sweet surprise, for they come at an unexpected time and in an unexpected manner.

We are fond of making plans for others as well as ourselves, and it is a great shock to find that others are not always ready to carry out these pet plans of ours. But "maybes have a great deal to do with life," and others are entitled to consideration as well as ourselves. Is it not the best way to accept our thwarted plans with a good grace and smile with those whose joy means our disappointment?

"Maybe" the rough exterior which repels us is only a mask for a loving heart; "maybe" the frowning face can be turned into a smiling one if we speak a tender word; "maybe" the road which is rugged will not be long; "maybe" the trial which seems so unnecessary will teach us the very lesson which we needed the most; "maybe" God is trying to show us the best way to serve Him when He closes the door through which we wish to pass and opens another in a different direction; "maybe" the roughest road will lead to the fairest goal, and the darkest night will be the prelude to the brightest dawn. Shall we not leave all in our Father's hand, trust His love and wisdom, and take "life's maybes" as He sends them?

Women and Asthma. Women are numbered among the sufferers from asthma by the countless thousands. In every climate they will be found, helpless in the grip of this relentless disease unless they have availed themselves of the proper remedy. Dr. J. D. Kellogg's Asthma Remedy has brought new hope and life to many such. Testimonials, sent entirely without solicitation, show the enormous benefit it has wrought among women everywhere.

If You Can't Smile

In the vestibule of a certain hospital visitors see a card bearing this advice: "Never utter a discouraging word while you are in this hospital. You should come here only for the purpose of helping. Keep your hindering, sad looks for other places, and if you can't smile don't go in."

"If you don't smile don't go in!" It is good advice for other than hospital visitors. Who is beyond the ministry of a kindly smile? It is a tonic to the discouraged. It helps the little child for whom the world holds so much that makes afraid, and it cheers the aged who finds life unspeakably lonely. As King Arthur's court was built by music, so the happier life we all hunger for here upon earth is built in large part by the cheerful faces we see as we bear the load appointed for us.

Smiles are as indispensable to a true success in life as money, mind, and might. As long as a man can smile he is not beaten. Not in hospitals only, then, but in the home and on the street, there is a call for the kindly, sunny smile. The way to have it is to get the heart right with God, and then turn the eyes to the light, for the smile that helps is the smile of heaven-kindled joy and hope.

Our Lives' Commentaries

"As a father pitieth his children," is to most people, a very sweet and comforting illustration of God's care, I suppose," said a thoughtful woman, one who had known an unhappy and unfortunate childhood, "but for years I could not bear to hear those words, and even yet they call up for me no picture of tenderness. My father spoiled that text for me." Our lives are commentaries, whether we will it so or not, and oh, how many a beautiful gospel truth we may make empty and void!

Som lives thrill us like a trumpet call. There are personalities so full of cheer and courage that their very presence dispels gloom and doubt, and arouses to effort and hopefulness; they make faded ideals vivid again, and all high endeavors worth while. It is not so much what they say as what they are that is a mental and spiritual tonic, and there is the truth that touches us all. It is not the opinions we carefully express, but the lives we unconsciously live that gauge our power in the world; not our words but our atmosphere.

Each one of us can be filled to the fullness of our capacity. That will mean, of course, that some who have more capacity will have more life. But the capacity itself will increase, and we shall grow able to have more and shall have more. Christ means to satisfy us, and then to increase our powers so that it will require more to satisfy us.

Very Near to Heaven

We are very near to Heaven
When the wondrous snowflakes fall;
When we hear the rippling brook,
In the woodland's shady nook,
Or the wild bird's tuneful call.

We are very near to Heaven
When we bask in sunshine bright;
When we see the steadfast stars;
Or when cloud their brilliance bars,
In the darkness of the night.

We are very near to Heaven
When we others' burdens bear,
When in friendship's fervent clasp,
Some poor brother's hand we grasp,
And with him our best we share.

We are very near to Heaven
When we soothe a troubled soul;
Seek the broken heart to bind,
And with tender touch and kind,
Strive to make the wounded whole.
John A. Offord.

The Christian life is the life of Christ within us. It is not imitation of Him. It is not our effort to be like Him. It is His own divine life at work in us. We receive it by faith, and we keep it by faith. This is the great truth of Paul: "I have been crucified with Christ; and it is no longer I that live, but Christ liveth in me."

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