



## News Release

## Communiqué

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### EXPORTVISION '92: BRINGING EXPORT OPPORTUNITIES HOME

Toronto -- The Honourable Michael Wilson, Minister of Industry, Science and Technology and Minister for International Trade, today announced the launch of ExportVision '92 -- a cross-country program designed to help Canadian exporters gain new markets for their products and services.

"In today's tough economic climate, Canadian exports are leading the way in our overall performance. In March, Canada's exports reached a record level of \$12.8 billion," Mr. Wilson said. "Our high standard of living and the quality of our social programs depend, to a large degree, on trade. One out of every three Canadian jobs is linked to trade and to successfully export we need to penetrate and develop world markets for our products and services."

As part of the ExportVision program (formerly called Marketplace), more than 100 trade experts from External Affairs and International Trade Canada's foreign and domestic offices will meet Canadian exporters and potential exporters in some 40 Canadian cities.

Mr. Wilson said: "ExportVision brings Canada's trade experts together with the experts in business -- the exporters and soon-to-be exporters who show every day that Canadians can compete with the best in the world."

ExportVision '92 marks the beginning of Canada International Trade Month, an annual initiative that draws attention to the importance of trade to Canada's prosperity. One of the highlights of the month's activities is the presentation of the Canada Export Awards on October 5 in Montreal.

From September 30 to October 14, trade specialists will focus on six specific industry sectors: environmental equipment and services; building products; consumer products (apparel); tourism; agri-food and fish products (to the United States); and