

## WHAT THIS POST CAN DO FOR YOU

### Canadian Embassy in Buenos Aires – Trade Section

*Our embassy in Buenos Aires can provide a range of trade-support services that will help your firm not only to assess the potential for market entry into Argentina, but to realize it.*

#### **We can fax you:**

- tips for business travellers coming to Argentina
- a list of Argentine holidays 1997-98
- information on major Argentine trade shows 1997-98
- information on major Canadian trade shows 1997-98
- an economic update on Argentina (quarterly reports)
- a list of World Bank and Interamerican Development Bank projects
- sectoral overviews for key sectors
- a list of Canadian contacts who can help you to prepare for international business development
- a list of Argentine contacts who can support you in doing business: lawyers, accountants, business consultants, travel agents, interpreters, translators, real estate agents (for rentals), credit-reporting companies
- an overview of import regulations
- an overview of intellectual property laws and regulations
- hints for setting up an office
- Double Taxation Agreement
- Export Development Corporation: Lines of credit in South America
- Canadian International Development Agency: Programs in Argentina
- Guidelines for Selecting an Argentine Agent or Representative

#### **After doing some research, we can also fax you:**

- information on Argentine contacts in your particular sector of interest

#### **We can help you plan your first visit by:**

- helping you to set up your appointments
- supplying names and addresses of reputable interpreters, local hotels and private taxis
- supplying cost estimates for a visit to Buenos Aires
- giving you a general briefing on the market

#### **We can help you plan your subsequent visits by:**

- supplying names of contacts who can arrange your logistical support, on a fee-for-service basis
- providing additional market intelligence and advice

#### **We can support you after your visit by:**

- continuing to supply political, economic and commercial updates on Argentina

**We will make every effort to answer your inquiries within five working days.**