

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to the Philippines is not simple, and demands that you visit the Philippines at least once a year, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Philippine side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Philippine importers and authorities.

Bureau of Fisheries & Aquatic Resources
880 Quezon Avenue,
Quezon City, Metro Manila
Philippines
Tel: 922-21-97
Fax: 98-85-17
Contact: Guillermo L. Morales

Philippine Fisheries
Development Authority
373 Quezon Avenue
Quezon City, Metro Manila
Philippines
Tel: 911-39-25
Fax: 911-39-49
Contact: Mr. Malcolm I.
Sarmiento, Jr.

Frabelle Fishing Corporation
235 North Bay Boulevard
Navotas, Metro Manila
Philippines
Tel: 23-16-51
Fax: 22-12-01
Contact: Mr. Francisco Tiu
Laurel
Product: seafood

RBL Fishing
925 M. Naval Street
Navotas, Metro Manila
Philippines
Tel: 23-40-71
Fax: 22-32-76
Contact: Office of the
President
Product: seafood

Southeast Asian Fisheries
Development (SEAFDEC)
State Financing Building
Mandaluyong, Metro Manila
Philippines
Tel: 924-55-11
Fax: 924-55-11 to 13
Contact: Dr. Efren Flores

Inter-Island and Deep-Sea
Fishing Association of the
Philippines
Navotas Fishery Port Complex
Navotas, Metro Manila
Philippines
Tel: 23-30-38
Fax: 23-91-49
Contact: Alonso Tan

San Miguel Fish Industries Inc.
2614 Suez cor. Kakarong Sts.
Makati, Metro Manila
Philippines
Tel: 85-10-91
Fax: 86-35-01
Contact: Andres Soriano III
Product: seafood

Permex Producer and
Exporter Corporation
Suite 4F, Vermont Towers
Malate, Metro Manila
Philippines
Tel: 50-58-56
Fax: 522-21-04
Contact: Mr. T.C. Tan
Product: seafood

RFM Tuna Corporation
Pioneer St. cor. Sheridan St.
Mandaluyong, Metro Manila
Philippines
Tel: 631-81-01
Fax: 631-50-39/631-50-07
Contact: Jose Marie
Concepcion III
Product: seafood