

incoming buyers, and market studies.

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2. The Canadian High Commission, New Delhi and the Consulate of Canada, Bombay are in touch with Indian Telecom/Electronics/ Communications Sectors key buyers on a daily basis. They can provide information on Indian marketing conditions, Indian companies, Government regulations, reputable agents, and a range of other commercial information pertinent to doing business in India.

Counsellor (Commercial)

Canadian High Commission, P.O. Box 5208, Shantipath, Chanakyapuri, New Delhi 110021, India.

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or Consul and Trade Commissioner

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3. The Department of Industry, Science and Technology cooperates closely with the Department Of External Affairs to develop and manage programs in support of Canadian exporters of Telecom/Electronics/ Communications products. The Department receives copies of Indian tender documents issued for international competition and informs interested Canadian companies.

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4. The Canada-India Business Council (CIBC) has established a close partnership with India's Federation Of Indian Chambers Of Commerce and Industry (FICCI). In addition the Canadian Manufacturers Association (CMA) has a close understanding with the Confederation Of Engineering Industry (CEI). Both represent the Indian private sector.

Canada-India Business Council

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Contact : Ms. Doreen Wallace Ruso, Director Trade Development

Appendix-IV: REFERENCES

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