

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, Shatter Pack, Blocks; Flounder - Shatter Pack; Haddock - 5# Cello, Blocks; Ocean Catfish - 5# Cello, Blocks; Ocean Perch - 5# Cello, Blocks; Pollock - 5# Cello, Blocks; Sole - Shatter Pack; Turbot - 5# Cello, Shatter Pack

Frozen Shellfish: Sea Scallops - Blocks

PURCHASE FROM? Canada, Chile, Denmark, Iceland, Korea, Uruguay

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Perhaps

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Gloucester, Massachusetts

COMMENTS?

"We look for good quality."

BEAVER STREET FOODS
WHOLESALE/DISTRIBUTOR
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Jacksonville, Florida 32203

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APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, 10# Layer Pack; Flounder - 5# Cello, IQF, 10# Layer Pack; Haddock - 5# Cello, IQF, 10# Layer Pack; Ocean Catfish - IQF; Ocean Perch - IQF; Pollock - 5# Cello, IQF, 10# Layer Pack; Salmon - IQF; Trout - IQF; Sole - 5# Cello, 10# Layer Pack; Turbot - 5# Cello, 10# Layer Pack

Frozen Shellfish: Sea Scallops - 5# Cello, IQF, 10# Layer Pack; Lobster Meat - 5# Cello, IQF; Snow Crab Clusters - 5# Cello, IQF; Snow Crab Cocktail Claws - 5# Cello, IQF; Snow Crab Meat - 5# Cello IQF

PURCHASE FROM? Argentina, Greenland, Iceland, Japan, New Zealand, Norway

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? No

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Mostly Jacksonville, but all over U.S.

COMMENTS?

"Quality is most important."