

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Chicago

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	15.0	0.0	8.7	0.0	0.71	167 (Enquires)
from Territory	13.3	0.0	9.7	0.0	0.69	190 (Enquires)
B. Export Promotion Projects and Events	14.0	0.0	15.7	0.0	0.89	8 (Projects/Events)
C. Other Trade Development Activities	6.0	0.0	4.7	0.0	0.32	
D. Promotional Projects	3.0	0.0	27.7	0.0	0.92	23 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	3.0	0.0	0.7	0.0	0.11	26 (Enquiries)
from Territory	22.0	0.0	1.0	0.0	0.69	509 (Enquiries)
F. Service to Government						
External Affairs	3.0	0.0	3.7	0.0	0.20	4 (Reports)
OGDs, Provinces, ETC	1.7	0.0	0.3	0.0	0.06	7 (Contacts)
G. Administration						
Program Management	17.7	0.0	6.7	0.0	0.73	
Leave, Professional Dev.	0.3	0.0	20.7	0.0	0.63	
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Total TID Program	99.0	0.0	99.6	0.0	5.95	
H. Other Programs	1.0	0.0	0.7	0.0	0.05	

Canadian Business Visitors: 67  
Local Business Visitors: 756

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS