

**PROGRAM RESULTS: EUROPE & MULTILATERAL**

**BUSINESS ACTIVITY**

During the April - June 1992 period twenty-six posts reported the following business activity:

- 75 EXPORT SALES WORTH \$201 MILLION
- 40 NEW BUYING CONNECTIONS/33 AGENCY AGREEMENTS
- 19 NEW JOINT VENTURES WORTH \$67 M/9 LICENSING AGREEMENTS
- 4 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$15.5 MILLION
- 12 CANADIAN INVESTMENTS IN TERRITORY WORTH \$23 MILLION
- 34 TECHNOLOGY TRANSFERS WORTH \$10.5 MILLION

**HIGHLIGHTS:**

- \$ 114 million sale of drilling module (Oslo)
- \$ 17 million Canadian investment in territory of construction services (Prague)
- \$ 10 million sale of aeronautical info system (Oslo)
- \$ 10 million foreign investment in Canada for canola seeds (Brussels)
- \$ 6 million new joint venture in bakery equipment (Warsaw)
- \$1.3 million sale of 206L3 long range helicopter (Prague)

**KEY STATISTICS:** for the twenty-six posts reporting workload information

Missions Reporting To

		RBT	RWT
No. Trade Enquiries	Cdn	1251	5794
	Local	898	6739
No. Investment Enquiries	Cdn	45	345
	Local	60	621
No. Business Visitors	Cdn Pr/Pub	578/115	1246/385
	Local Pr/Pub	478/200	1094/247