

TRADE TRACKING SYSTEM

NONROAD AND OFFICER-SUPPORT ACTIVITY REPORT FOR QUARTER 1 OF FISCAL YEAR 1991

REGION: UNITED STATES

ACTIVITY	NUMBER	% OFFICER-TIME		TOTAL-TIME PERSON-QTR
		CANADA	LOC-ENG	
REPORT/TRADE/POLICY ENQUIRIES FROM CANADA	3228	13.88	22.61	21.64
FROM <u>UNITED STATES</u>	7963	10.98	13.40	17.72
VISITS TO CLIENTS IN TERRITORY	1750	8.97	7.08	9.97
REPORT/TRADE/POLICY PROJECTS AND EVENTS				
FAIRS	143	6.79	10.94	10.48
EXHIBITIONS	70	2.93	6.58	9.80
CONFERENCE SEMINARS	130	4.80	2.77	3.48
OTHER	94	2.00	1.65	2.05
COMMERCIAL-ECONOMIC				
REQ REQUESTED	113	1.46	1.53	2.48
POST INITIATED	227	2.87	3.59	7.00
COMMUNICATIONS ACTIVITY				
BOSTON	83	0.98	0.98	1.47
INVESTMENT ENQUIRIES				
FROM CANADA	338	4.7	4.7	1.78
TERRITORIES	471	1.6	1.6	2.58
TECHNOLOGY INFLOW PROGRAM				
FROM CANADA	83	0.83	0.83	0.83
CONNECTIONS ARRANGED	194	0.49	0.49	0.73
PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST				
		4.57	1.94	3.45
SERVICE REQUESTS BY GOV'T SOURCES				
NGO	155	1.12	0.33	0.79
POST GOVERNMENT	243	1.63	0.47	1.00
OTHER DEPARTMENT	262	1.63	1.56	3.83
PROVINCES/MUNICIPALITIES	100	2.76	1.32	2.65
ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.				
LEAVE, PROFESSIONAL DEVELOP.		14.34	2.84	6.83
		3.72	1.91	4.35
SERVICE TO OTHER MISSION PROCESSES				
		2.81	0.11	1.37
TOURISM PROGRAM ACTIVITIES				
		2.28	11.77	12.77
***** TOTALS *****		40.54	54.36	119.88

UTO

- ATLANTA
- BOSTON
- BUFFALO
- DALLAS
- NEW YORK
- WASHINGTON

UTI

- CHICAGO
- CLEVELAND
- DETROIT
- LOS ANGELES
- MINNEAPOLIS
- SAN FRANCISCO
- SEATTLE

NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR)	FROM CANADA	107	7.1%
	FROM TERRIT	134	9.1%
NUMBER OF BUSINESS VISITORS (PRIVATE SECTOR)	FROM CANADA	1281	10.1%
	FROM TERRIT	1462	11.6%
NUMBER OF VISA APPLICATIONS COMPLETED		174	1.4%
NUMBER OF OCCUPIED OFFICER POSITIONS	CANADA	47	3.8%
	TERRITORY	27	2.2%