

Responses to Public Consultations on Canada - Central America Free Trade Negotiations

January - February 2001

Volume I

Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale janvier - février 2001

61	Lafayette Consultants Ms. Ginette Prevost QC	19 Jan. 2001	Consultants	For	<i>(Tariffs, trade facilitation, services)</i> - Tariffs should be eliminated or barriers to trade should be removed with respect to textiles & clothing. - Duty rates are too high. - Services should be included in negotiations (e.g., teaching).
62	Latin American Connections of Canada Ms. Sara Melendez General Manager London ON	02 Feb. 2001	Forestry/ newsprint, paper goods and lumber	For	<i>(Market access, trade promotion, image branding)</i> - Salvadorian businesses are eager to find new suppliers and consider Canada a reliable ally. - Latin America is focussed on the US; Canada needs a more aggressive marketing campaign. - Urgent need for materials and services due to numerous natural disasters
63	LCSI Mr. Michael A. Quinn President Highgate Springs VT	11 Jan. 2001	Educational Software	For	<i>(General, social issues)</i> - Canadian companies have nothing to fear from Central American companies; - Canada has lots to offer them in fields of technology and infrastructure; - Get in before the Americans; - Most important, it will help their companies sell products in Canada which will slowly begin to stop the poverty cycle. - Continue to forgive their external debt if they make advances in areas of human rights, democratic reform and education.
64	Le Groupe Océan Inc. Mr. Gordon Bain Président et chef de la direction Québec QC	29 Jan. 2001	Construction navale	Favorable	<i>(Accès au marché)</i> - Consacre présentement beaucoup d'efforts sur l'ouverture du marché d'Amérique centrale. - ALEs favorisent l'exportation, créent des emplois, aident les entreprises à développer du personnel compétent et expérimenté et permettent de faire connaître la qualité de nos produits et de notre expertise.