

### International Trade

Saskatchewan is a trade-dependent province, with exports of goods and services accounting for 40 percent of its gross domestic product. In 1999, Saskatchewan's total exports of goods and services to other countries were approximately \$10.7 billion, with exports of goods accounting for just under \$10 billion. The province's leading merchandise exports include: cereals, fertilizers (potash), mineral fuel oils, oilseeds, specialty crops, fibre optics, lumber and wood pulp. Top export markets are the United States, Japan and China.

While primary agriculture and mineral commodities continue to account for most of Saskatchewan's sales abroad, the composition of goods exports is evolving, with specialty crops such as lentils, peas and canary seed, processed food products, manufactured goods

and energy products taking on increasingly significant roles. As Table 5 indicates, several manufacturing sectors have experienced double digit annual increases in exports from 1995 to 1999. For example, electrical and electronic products exports increased about 45 percent per year from 1995 to 1999, while food and beverage products increased 26 percent per year over the same period. The province's exports of services are also growing in importance.

The province is attempting to increase its value-added exports by 20 percent by 2005. Key sectors that have been targeted by the province as holding opportunities for future success in international markets include: value-added agriculture products, forestry, mining, energy, tourism and culture, information technology and telecommunications, value-added processing and manufacturing, biotechnology and environmental industries.

**Table 5 Saskatchewan Exports Outside of Canada (\$millions) by Industry and Total, 1995 to 1999**

Industry	1995	1996	1997	1998	1999	Average Annual Change 1995-1999
Primary Agriculture	4,005.17	4,146.97	4,968.85	4,152.25	3,630.71	-1.4%
Mining Industries	1539.16	1364.67	1606.95	1898.44	2004.88	7.5%
Crude Petroleum and Natural Gas Industries	1682.47	1855.38	1912.69	1428.76	1647.46	0.8%
Other Primary Industries	1.59	2.19	3.38	5.53	7.52	47.9%
Total Manufacturing	1,601.54	1,903.89	2,264.70	2,358.17	2,524.79	12.3%
Chemical and Chemical Products	381.07	382.06	413.59	342.88	386.98	1.1%
Clothing and Textiles	0.79	2.59	2.93	6.17	6.27	88.7%
Electrical and Electronic Products	92.41	171.96	172.01	295.43	367.64	45.6%
Fabricated Metal Products (except Machinery and Transportation)	9.47	18.73	29.25	24.07	41.84	52.5%
Food and Beverage	219.37	428.89	482.11	481.08	476.20	26.7%
Furniture and Fixtures	0.32	0.50	1.59	2.12	2.75	84.1%
Machinery (except Electrical Machinery)	163.14	207.61	221.63	191.24	190.10	4.9%
Non-Metallic Mineral Products	3.66	3.82	5.53	6.29	11.48	36.3%
Paper and Allied Products	399.19	270.88	412.61	444.18	460.80	7.9%
Plastic Products	9.25	15.86	16.49	14.58	23.21	30.7%
Primary Metal	121.28	90.98	82.70	132.21	92.45	-1.1%
Refined Petroleum and Coal Products	89.63	119.63	136.29	97.02	104.44	6.6%
Transportation Equipment	37.78	44.24	54.21	58.59	54.03	10.0%
Wood	54.49	130.28	211.69	233.40	278.35	57.8%
Other manufacturing	19.68	15.87	22.08	28.90	28.25	12.1%
Total Saskatchewan Exports Outside Canada	8,882.00	9,349.00	10,832.00	9,944.00	9,948.00	3.2%

Source: Strategis, Industry Canada