

ROYAL CANADIAN MINT

OPERATIONAL UNIT	ACTIVITIES	STAFF	TRAINING INTERESTS	CURRENT TRAINING AND COMMENTS
COMMUNICATION	<ul style="list-style-type: none"> - Responsible for marketing programs for numismatic (collectors) coins 	<ul style="list-style-type: none"> - 3 Professionals - 3 Posted abroad - 1 Posted US 	<ul style="list-style-type: none"> - Negotiation - Foreign language (Chinese priority) - Foreign policy priorities - Intl. economics and global issues - Chinese/Asian market information 	<ul style="list-style-type: none"> - Identified need for increased effectiveness and efficiency re: intl. business practices on a global scale - Want to launch a global gold program and are in need of business planning and strategy development
SALES DEPARTMENT	<ul style="list-style-type: none"> - Sale of gold maple leafs, numismatic coins abroad - Bidding for contracts from other countries to use Canadian refinery services - Bidding for contracts for production and circulation of coins from foreign mints 	<ul style="list-style-type: none"> - 6 Professionals 	<ul style="list-style-type: none"> - Foreign languages 	<ul style="list-style-type: none"> - Some current training undertaken in Chinese and German languages