

## Schmidt Manufacturing Inc.

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### Marketing Profile

Schmidt Manufacturing is a designer and manufacturer of milling equipment. The company has spent the last seven years involved in the research, development and testing of an innovative flour mill. The Schmidt Flour Mill is a small, compact unit that can mill a variety of grains and produce a high output. It also costs less than other equipment with the same capacity. Housing requirements for this mill are substantially smaller than those of roller mills.

The company is committed to installing all machines that it sells, testing them on-site, providing training in the operation of the equipment, and maintaining close after-sales contact with its customers. Presently the firm is enhancing its ability to deliver turn-key systems by constructing a pilot turn-key unit, complete with grain cleaning, milling and bagging equipment.

The company has a trading house looking after its interests in the African market, including a sale to Ghana presently under negotiation. In view of the enquiries received from all over the world, Schmidt Manufacturing is also interested in opportunities for sales representation, licensing arrangements and technology transfers in other regions.

### Products/Services Available for Export:

Flour Mills  
Grain Handling and Bagging Equipment  
Multipurpose Whole Grain Flour Milling Equipment