

6. To what extent is your company involved in exporting products or services to foreign markets, including the United States? Are you planning to export?
- a lot (more than 50% of business activity)
 - some (less than 50% of business activity)
 - very little (less than 10% of business activity)
 - none, but considering export trade
 - do not plan to export -----> **Thank and terminate**
7. Are you responsible for some or all of your company's export trade activities?
- No -----> **Ask for person responsible**
 - Yes
8. Has your company ever participated in any government sponsored export activities or programs, including trade missions?
- Yes
 - No
 - Don't know
9. How many people are employed by your firm? (Note: If the person you are speaking to is employed in a small division of a larger firm, check off category 3 "more than 100 (large business)", do not classify them as being in a small or medium sized business.)
- under 30 (small business)
 - 30 to 100 (medium business)
 - more than 100 (large business)