

2. PUBLICATIONS ON SPECIFIC EXPORT MARKETS

UNITED STATES

This informative pocket guide includes such topics as: general market descriptions; economic conditions; trade statistics; business practices; services for exporters; customs regulations and documentation information; transportation routes and services and useful addresses. Source: United States Trade and Tourism Development Division (West) (UTW) (English, French)

- (29) Southwestern States: A Guide for Canadian Exporters (1985)

U.S. Market Sector Studies

Valuable information for Canadian companies planning to export their products or services to certain American market sectors. (English, French)

- (30) Market Studies of United States: Pulp and Paper Mill Machinery, Southeastern U.S.A. (1985)
- (31) Precision, Planning and Perseverance: Exporting Architectural Services to the United States (1987)

The source for the above two publications is the United States Trade and Tourism Development Division (West) (UTW)

- (32) Market Studies of United States: A Market Study of Major Purchasers of Frozen Fish and Shellfish for the Foodservice Sector (bilingual, 1988)
- (33) Market Studies of United States: An Analysis of Market Opportunities for Selected Canadian Residential Heating Equipment in the Northeast U.S.A. (English, French, 1985)

The source for the above two publications is the United States Trade and Investment Development Division (East) (UTE)