

GENERAL INDUSTRIAL SUPPLY CO., INC. 4960 State Rd., Cleveland 44134 Jeffrey A. Hug (GM) (B) Robert J. Hug (SM) Number of Salesmen Traveled 4	AERA (1 MS)	KIRK'S AUTO PARTS, INC. 851 Columbus Ave., Washington C.H. 43180 Jim Kirk (GM) Number of Salesmen Traveled 1	AERA (1 MS)	MEDINA AUTO PARTS, INC. 120 W. Liberty St., Medina 44256 Leonard Morse (SM) Ronald Morse (B) Number of Salesmen Traveled 2	ASIA (2 BR.) (1 MS)
GENUINE PARTS CO., THE 401 S. Main St., Dayton 45402	ASIA	KNAUER SUPPLY CO. 3601 Expressway Dr., S. Toledo 43608 Robert Zanz (GM) Ronald P. Sharrer (SM) Jan Mullins (B) Number of Salesmen Traveled 11	ASIA	METRO AUTOMOTIVE PARTS, INC. 2026 Zettler Rd., Box 1672, Columbus 43227	ASIA
GOODPRICE AUTO PAINT, MR. 800 N. Main St., Dayton 45405 Les Eder (GM) Tom Chan (SM) Larry Douglas (B)	ASIA	KOVACHY BROS. 9801 Walford Ave., Cleveland 44102	ASIA	MICHAEL'S AUTO PARTS, INC. 9566 Bedford Rd., Macadone 44056 Michael J. Pietro (GM) Joe Pietro (B)	AERA (1 MS)
GORDON CO., THE RAY 3494 Beakman St., Cincinnati 45223 Gary Craddock (GM) Roger Schwarz (SM) Number of Salesmen Traveled 1	AERA (1 MS)	LAKEFRONT AUTOMOTIVE PARTS, INC. 2651 St. Clair Ave., Cleveland 44114 Daryl Mettler (GM) Jim DeLuzin (SM) Number of Salesmen Traveled 1	AERA (1 BR.) (1 MS)	MID-CON REGIONAL OFFICE 8720 Oakwood Ln., N. Roylston 44133	ASIA
GROSS AUTOMOTIVE 211 Platt St., Toledo 43605	AEA	LANCASTER AUTO PARTS 428 Lincoln Ave., Box 1370, Lancaster 43130 A. Jack Shurtz (GM) Number of Salesmen Traveled 3	ASIA	MIDWAY, INC. 220 Sandusky St., Monroeville 44847 M. L. (Red) Schatz (GM) Scott Francis (SM) Howard Wicks (B) Number of Salesmen Traveled 1	ASIA (1 BR.) (1 MS)
GUARANTEE AUTO WELD CO. DIV. GUARANTEE DIESEL OF CLEVELAND 1528 E. 49th St., Cleveland 44103 Charles J. Alberts (GM) Charles S. Alberts (SM) Joseph L. Alberts (B) Number of Salesmen Traveled 1	AERA (1 MS)	LANG DISTRIBUTORS CORP. 115 Parker Ct., Chardon 44024 William A. Lang (GM) James M. Lang (SM) Vida Prekler (B) Number of Salesmen Traveled 6	ASIA	MOWAY PARTS CO. 55 N. Hester St., Norwalk 44857 Ross Sackie, David Schatz (GM) David Schatz (B) Number of Salesmen Traveled 2	ASIA (1 MS)
H & H AUTO PARTS, INC. 15th & Cleveland, S. W., Canton 44707 Annette Green (GM) James R. Green (SM) Richard Green (B) Number of Salesmen Traveled 6	ASIA AERA (1 BR.) (2 MS)	LANT ENTERPRISES, INC. 1538 W. Prospect Rd., Ashtabula 44004 Thomas D. Eden (GM) (B) Gary Povis (SM) Number of Salesmen Traveled 1	ASIA AERA (1 MS)	MILES AUTO STORES, INC. 13014 Miles Ave., Cleveland 44105 Clifford Theilman (GM) Joseph Kazmour (SM) Steve Carlson (B) Number of Salesmen Traveled 1	ASIA (1 BR.) (1 MS)
HARTFORD MACHINE SERV., INC. 15 Hughes St., Youngstown 44502 C. Gordon Scull (GM) Jerry G. Beeson (SM) Richard Rietz (B) Number of Salesmen Traveled 2	ASIA AERA AEA (2 BR.) (1 MS)	LARRY'S ENGINE SERVICE 1617 John St., Cincinnati 45214	AERA	MOORES PAINT SUPPLY CO. 700 S. Jefferson St., Dayton 45402 Charles F. Bumgarner (B) Number of Salesmen Traveled 2	ASIA (1 BR.)
HART'S AUTO PARTS, INC. Main St., Box 13, Cecil 45821 Lester Hart (GM) Randy Getrost (SM)	AERA (1 MS)	LAWSON'S AUTO PARTS 1512 Market St., Steubenville 43952	ASIA	MOTOR MART 6900 N. Ridge E., Geneva 44041 James Schrey (GM) Bill Bruce (SM) Brian Stevenson (B) Number of Salesmen Traveled 1	AERA (1 MS)
HINKEL AUTO PARTS, INC. 237 Courtland Blvd., Eastlake 44094 G. A. Hinkel (GM) (SM) (B) Number of Salesmen Traveled 1	ASIA	LIBERTY AUTOMOTIVE SUPPLY, INC. 2720 Belmont Ave., Youngstown 44505	ASIA	MOTOR PARTS WHOLESALE, INC. 322 Adams St., Ironton 45638 Ken Morrison (GM)	AERA (1 MS)
HOPKINS & KIPP AUTO PARTS, INC. 357 W. Bowery St., Akron 44307 James H. Kipp (GM) Don McColligan (SM) Gene Warner (B) Number of Salesmen Traveled 8	AEA (1 BR.) (1 MS)	LUTTRELL AUTO SUPPLY CO., THE 915-23 Monroe St., Toledo 43624 Philip M. Chambers (GM) (SM) (B) Lawrence V. Chambers (B) Number of Salesmen Traveled 3	ASIA AERA (1 BR.) (2 MS)	MOTOR REBUILDERS & PARTS, INC. 2126-30 Monroe St., Toledo 43624 J. W. Storey (GM) J. W. Storey (B) Number of Salesmen Traveled 1	ASIA AERA (1 MS)
HORVATH REFINISH SUPPLY, INC. 19245 Detroit Rd., Rocky River 44118	ASIA	LYDEN OIL TOLEDO DIV. 1041 S. Reynolds Rd., Box 7403, Toledo 43615 W. G. Lyden III (GM) Breen P. Lyden (SM) Number of Salesmen Traveled 3	AEA (2 BR.)	MOTOR SPECIALISTS 34 W. McMillan, Cincinnati 45219	AERA (1 MS)
HOWARD SUPPLY CO. 1940 Newton St., Akron 44305 Mike Howard (GM)	AERA (1 MS)	M & S AUTO SUPPLY, INC. 5609 Vine St., Cincinnati 45218 Henry Maertz (GM) (B) James R. Maertz (SM) Number of Salesmen Traveled 4	ASIA (1 MS)	NATIONAL TRUX-N-PARTS Jnt. Rt. #40 & #320, Box 130, New Paris 45347	ASIA AERA
HUNTINGTON BATTERY & SUPPLY CO. Box 1303, Portsmouth 45662 Harry Midluff (GM) (B)	AERA	MYG AUTO SUPPLY 5218 Youngstown-Poland Rd., Youngstown 44514 Charles Molasky (GM) Joseph Molasky (SM) James Molasky (B) Number of Salesmen Traveled 1	ASIA (1 MS)	NEWMAN PARTS CO. 1501 Galke St., Portsmouth 45662 Paul Newman (GM) Rich Rector (SM) D. E. Newman, Jr. (B) Number of Salesmen Traveled 2	ASIA (1 MS)
IMPORTED PARTS CENTER 5813 Monroe St., Sylvania 43560	ASIA	MADER MOTOR MART, INC. 119 S. Market St., Troy 45373 Al Mader (GM) Dan Mader (SM) Steve Mader, John Davis (B) Number of Salesmen Traveled 1	AERA (1 MS)	NILES BRAKE & AUTO PARTS, INC. 1745 N. Main St., Niles 44448 A. R. Infante (SM) (B) Number of Salesmen Traveled 1	ASIA AERA (1 MS)
INDUSTRIAL ENGINE SERVICE CO. 1001 N. Meridian Rd., Box 2405, Youngstown 44509 Paul Gans (GM)	AERA	MAIN AUTO PARTS & PAINT 821 Phillips Ave., Toledo 43612 Jim Thompson (GM) (B) Thomas Scheinwald (SM) Number of Salesmen Traveled 3	ASIA AERA (1 BR.) (1 MS)	NORTHAMPTON CRANKSHAFT & ENG. SERVICE, INC. 3195 Northampton Rd., Cuyahoga Falls 44223	AERA
IRV'S AUTO PARTS, INC. 5675 N. Main St., Sylvania 43560 Kevin Sharp (GM) Bert Riley (SM) Joel Scheinbach (B) Number of Salesmen Traveled 3	ASIA AERA (2 BR.) (1 MS)	MARCLARE, INC. 5400 E. 96th St., Garfield Heights 44125	ASIA	OHIO AUTO PARTS CO. 4th & Spring Sts., Columbus 43215 William Childress (GM) Robert S. McClelland (SM) Warren E. Martin (B) Number of Salesmen Traveled 10	ASIA (1 MS)
J.J.R. CO., THE 16005-09 Waterloo Rd., Cleveland 44110 Lud Pugal (GM) Andrew Markert (SM) Number of Salesmen Traveled 1	ASIA	MARETTA IGNITION, INC. 321 2nd St., Box 737, Marietta 45750 Charles W. Wesel (GM) Joseph H. Wesel (SM) Charles Morrison (B) Number of Salesmen Traveled 2	AERA AEA (2 BR.) (1 MS)	OHIO AUTOMOTIVE SUPPLY CO., THE 230 E. Front St., Box 209, Findlay 45839 E. C. Winkaljohn (GM) Tom Winkaljohn (SM) Larry Conley (B) Number of Salesmen Traveled 8	ASIA AERA (1 BR.) (1 MS)
JENKINS MOTOR PARTS 38 Westville Lake Rd., Beloit 44809 Thomas W. Jenkins (GM) Doug Bartlett (SM)	AERA (1 MS)	MASON AUTO PARTS, INC. 1494 Massillon Rd., Akron 44306 Edon C. Mason (GM) David D. Mason (SM) Richard D. Mason (B) Number of Salesmen Traveled 2	ASIA (1 MS)	OHIO DIESEL FLEET SUPPLY, INC. 720 Erie St., Youngstown 44502	ASIA
JEWELL MOTOR PARTS CO. 146 South Beaver St., Box 905E, Wooster 44691 James E. Jewell (GM) (SM) (B) Number of Salesmen Traveled 3	ASIA (2 BR.) (3 MS)	MC GL AUTOMOTIVE & MACHINE, INC. 108 W. College Ave., Kent 44240 William McGrath (GM) Jon Woods (SM) Kris Boyd (B) Number of Salesmen Traveled 1	AERA (1 BR.) (1 MS)	OHIO MACHINE & REPAIR 300 Stadium St., Mansfield 44906 Robert C. Hershey (GM)	AERA (1 MS)
K.A.S. FLEET SERVICE CO. 3547 W. 140th St., Cleveland 44111 P. J. Petting (GM) Jeff Kitzberger (SM) Number of Salesmen Traveled 1	AERA (1 MS)			ORLO AUTO PARTS CO., INC. 954 N. Vine St., Orville 44667 Orlo C. Sinder (GM) Lynn H. Sinder (SM) (B) Number of Salesmen Traveled 1	AERA (1 BR.) (1 MS)
KAMM'S AUTO STORES, INC. 3964 Rocky River Dr., Cleveland 44111 David J. Petting (GM) (SM) (B) Number of Salesmen Traveled 2	ASIA AERA (3 BR.) (1 MS)				