

## GLOSSARY

| DATE | LOCATION | EVENT       | SPONSORING ORGANIZATION   | SALE CONTACT | LOCAL CONTACT   |
|------|----------|-------------|---|--------------|---|
|      |          | ACOA        | Atlantic Canada Opportunity Agency                              | DOC          | Department of Communications  |
|      |          | AGCAN       | Agriculture Canada  | DOD          | Department of Development (Newfoundland)                                      |
|      |          | BCTDC       | British Columbia Trade Development Corporation                  | DWED         | Department of Western Economic Diversification                                |
|      |          | CEA         | Canadian Exporters' Association                                 | EAITC        | External Affairs and International Trade Canada                               |
|      |          | CIDA        | Canadian International Development Agency Inc.                  | EDC          | Export Development Corporation  |
|      |          | CMA         | Canadian Manufacturers' Association                             | EM&R         | Energy, Mines and Resources Canada  |
|      |          | DEDT (NB)   | Department of Economic Development and Tourism (New Brunswick)  | FANDO        | Department of Fisheries and Oceans  |
|      |          | DEDT (ALTA) | Department of Economic Development and Trade (Alberta)          | FBDB         | Federal Business Development Bank   |
|      |          | DEDT (SASK) | Department of Economic Diversification and Trade (Saskatchewan) | ISTC         | Industry, Science and Technology Canada                                       |
|      |          | DOI         | Department of Industry (Prince Edward Island)                   | ITC          | International Trade Centre  |
|      |          | DITT (MAN)  | Department of Industry, Trade and Tourism (Manitoba)            | MAI          | Ministère des Affaires internationales (Québec)                               |
|      |          | DITT (NS)   | Department of Industry, Trade and Technology (Nova Scotia)      | MEDSBT       | Ministry of Economic Development, Small Business and Trade (British Columbia) |
|      |          |             |   | MITT         | Ministry of Industry, Trade and Technology (Ontario)                          |