

Fruit Growers Profiting Through Co-operation

A MEETING of the Co-operative Fruit Growers of Ontario was held in Toronto on June 14. This organization represents the various co-operative fruit growers' associations of the province. The meeting was not as well attended as the one held in 1909. A late season and consequent rush of work accounted for this difference, as was evidenced by the letters sent by those who could not attend.

The supplies committee reported that the Association had handled this year approximately \$4,000 worth of such goods as spray pumps, hose, copper sulphate, arsenate of lead, sulphur, lime concentrated lime sulphur, packages, fertilizers, etc. Eighteen of the local associations purchased more or less of these goods, and considering that this was the first year that the central organization had handled the supplies direct, those of the members present were much pleased with the result. The associations were not only able to secure the goods at the lowest possible price, but in every case the materials were of the very best quality. A choice was always given in any of the materials where there were two or three kinds of practically the same quality, and the local associations could choose between them if there was any difference in price. It was felt that with all of the local associations in the province purchasing their supplies through the Provincial Association an enormous business could be worked up in this way. The managers present reported that the supply business proved to be one of the most attractive features to the members of their local associations. A vote of thanks was passed to the committee having this matter in charge.

It was decided to again issue a pamphlet giving the names of the various co-operative shipping associations with their secretaries or managers, and their probable output for the present year. Such a circular has been issued for the past three years and has been widely distributed throughout the West, in Great Britain and locally in Ontario, and is of marked assistance in attracting buyers. The pamphlet will be increased in size so as to give additional information which will be of value to prospective buyers of fruit.

WILL INCORPORATE.

The meeting decided to seek incorporation under the provincial laws for the carrying on of the general business with the local associations in all kinds of supplies and also for the sale, if found necessary, of the fruit of those associations that desire to place this matter with the Provincial Association. In many parts of the country there are fruit growers who would willingly co-operate for the packing of their apples and other fruits if the selling end of the business was arranged for them. It was recognized that a start should be made along these lines, and a circular will be issued to the local associations asking how many there are who will place all or part of their fruit with the Central Association for sale, if an efficient manager can be engaged and arrangements satisfactorily concluded for the financial end of the business to be left in the hands of the local secretary or manager.

In connection with the incorporation of the Co-operative Fruit Growers, it was decided to ask each local association to take five shares of \$10.00 each, ten per cent. of the amount to be paid down now, all local associations purchasing from \$100 to \$500 of supplies to be given a discount of two per cent. in payment for the same, from \$500 up to \$1,000 and over, three per cent., all associations placing apples for sale with

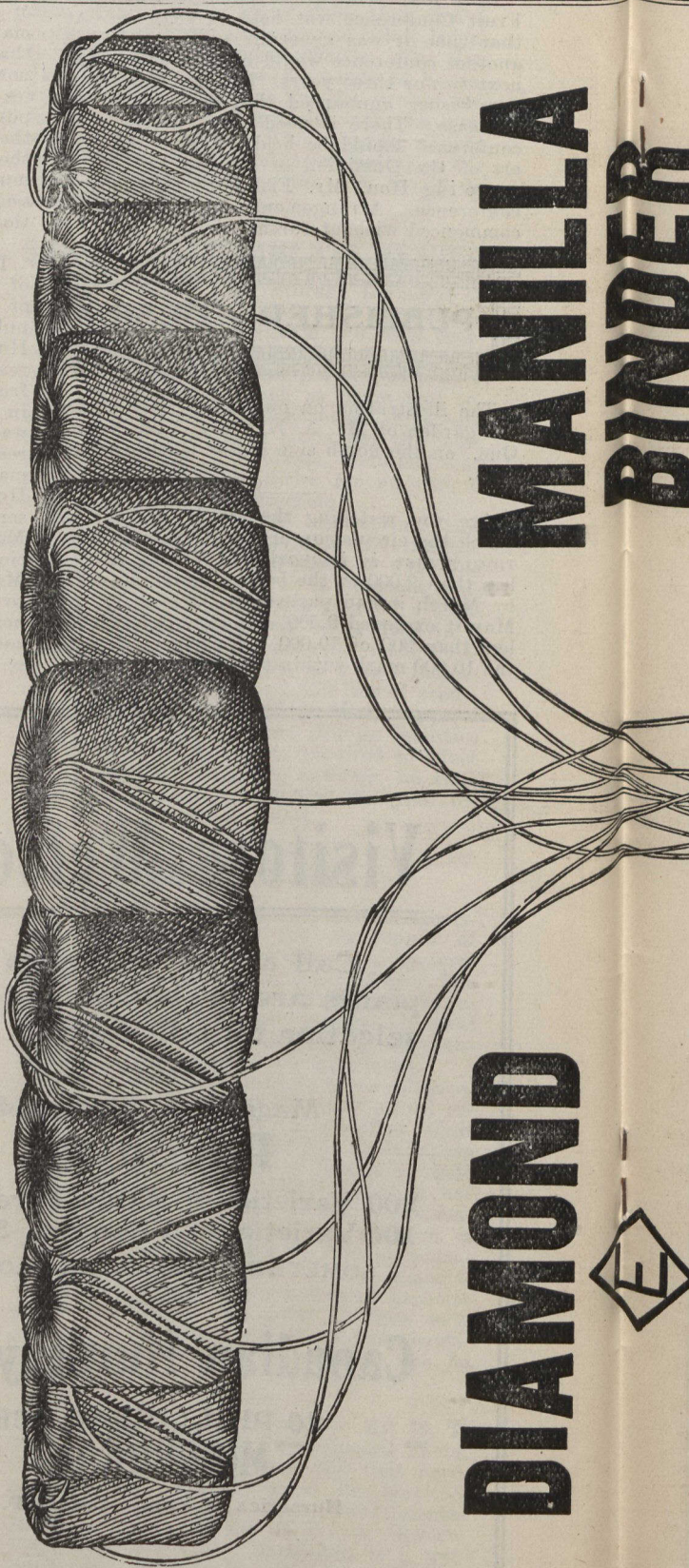
the Central organization to pay ten cents per barrel up to 1,000 barrels, nine cents from 1,000 to 2,000, eight cents from 2,000 to 5,000 and seven cents from 5,000 to 10,000 or more. Prior to the securing of the charter and the issuing of the stock, the previous arrangement whereby each associa-

tion paid a yearly fee of \$5.00 will be continued. This, of course, entitles each association to the special rates on supplies and the weekly crop reports which are sent out from the Central office.

Mr. McNeill, the Chief of the Fruit Division, Department of Agriculture, Ottawa, spoke on the requirements that would be necessary where the Central Association sold fruit for the locals. He stated that strict

EATONS

GUARANTEE PROMPT SHIPMENT



MANILLA BINDER

DIAMOND

