

CONSUMPTION.

Thousands of Persons are Hastening towards their Graves as a Result of this Dread Disease.

A few of the many symptoms of this destroyer of the human race:

Cough, Pain in Chest, Shortness of Breath, Loss of Appetite, Chills, Fever, Night Sweats, Expectoration, Weakness, Etc.

A cure is now within the reach of every sufferer.

PUL-MO

If used as directed, will check the progress of this fatal disease and restore the afflicted to perfect health. Do not go to Florida, Madeira, California, Mexico or the Rocky Mountains. Remain at home with friends and home comforts around you and use Pul-Mo, which is the achievement of the century in medical science. Pul-Mo is an absolute cure for Consumption, Throat and Lung Troubles, Coughs, Colds and all other consumptive symptoms.

Pul-Mo is inexpensive, being sold by druggists at \$1.00 per large bottle, or you may procure a sample bottle for 15 cents.

Pul-Mo stands alone—the use of any other medicine as an assistant is not necessary. Eat good, plain, nourishing food, get plenty of fresh air and outdoor exercise, and use Pul-Mo as directed, that is all—Nature will do the rest.

If your druggist has not got Pul-Mo in stock, a sample bottle will be delivered to any part of the world.

FREE.

By remitting 15 cents to cover cost of postage, give Pul-Mo a trial and convince yourself that it cures. Address all orders to the PUL-MO CO., Toronto, Canada.

THE BEAR AS A SOOTHSAYER

He Evolved a Plan by Which He Always Hit the Truth.

A New Fable With a Moral Adapted From an Old Proverb to Fit the Present Case.

Once upon a Time there was a Bear who, having had the misfortune to be the Son of Poor and Honest Parents, found himself up against Things good and hard, and perceiving that he must either labor or starve, cast about for some means of making a livelihood.

"Alas," said the Bear to himself, "it is a shame, a measly shame, that I must Work. I opine that it is easier to Work my tail between my legs than anything else, so it's me for the gay Conerino."

Thereupon the Bear went forth, and after purchasing a few Prophet Properties, fitted up a Small Joke where he did Soothsaying Stunts, and it was not long before all the other Animals were Touting him as a Wonder, and Money was coming in to him on Wings.

Now it chanced that in the Forest there dwelt a Small and Insignificant Tigress, whose Original Birthday was Ancient History, and whose Misfit Mug and Tabasco Temper had caused her to be Passed up in the Matrimonial Game, but who sooner did she hear of the Bear's Marvelous Powers than she went to him to have her Fortune Told.

After giving her the Shrivel Gaze for a few minutes the Bear sighed and thus addressed her:

"Beauteous Creature," he said, "I perceive that you are one of those Rare Females who unite a Brilliant Intellect and an Angelic Nature with the most Remarkable Puckishness of Body. You have never Married because, unlike other Females, you would not Sacrifice your Lofly Ideals for mere Wealth or Position. You are Secretly Loved by Three Masculine Creatures, who pine for a Glance from your Dreamy Eyes. Beware lest your Cruelty drives them to Drink."

"Every Word you say is True," replied the Tigress, as she glided gave up her Coin. "and it is Wonderful how you have described my Character so perfectly."

Not long after this a long-haired Lion, dressed in hand-me-down Raiment and with ink on his Paws, entered the Bear's Guess Factory.

"Ha!" cried the Bear, "here is the real Thing in the Literary Bunch. You have been insight into Character, Wonderful descriptive Powers, Inimitable Humor, and Pathos, and a Fluent Style, and I apprehend that the Book you are writing will be the Great American Novel."

"It is True that you have never yet been able to break into Print, but that is because the Popular Writers have Subsidized the Magazines and all the Editors are banded together to Suppress Talent. Such being the Case, I advise you to cut the groveling Crowd and Write only for Posterity."

Next came a Donkey, who was a Bum Actor, who was walking on his uppers and who struck a high Tragedy attitude while he questioned the Oracle.

"I perceive," said the Bear, giving him the Glad Hand, "that you have all the others in your Profession beaten to a standstill, and that you could make Mansfield look like a mere Shine and John Drew appear like the size of a Thirty Cents. Beware, however, the Jealousy that seeks to keep the Truly Great Down and that lets mere Dubs Hog the middle of the stage and all the Lime Light, while the Actors who have Genius are kept in the back-ground and have only Thinking Parts."

At these words the Donkey and the Lion were greatly delighted, and they went about spelling of the Wonderful Revelations the Bear had made to them.

By-and-bye an old Owl who belonged to the Society of Psychical Research went to the Bear and thus accosted him:

"I do not wish to pry into your Private Affairs," he said, "nor do I ask to be put wise to your Trade Secrets, but I should like to know by what Occult Power you are always enabled to tell every Creature who comes to you the Absolute Truth about themselves."

"That," replied the Bear, "is Dead Easy, for I only tell them what they want to hear, and I put it to them that if they do not Cinch Fame and Fortune it is because they are Unappreciated Geniuses. The only Time a Prophet is ever Disbelieved is when he hands out Straight Goods and Knocks the Faults of his Fellow Creatures, but as long as you Soothsayers pleasant Things nobody ever questions your Veracity. There is no Fish so easy to be caught as the one that is anxious to be Hooked."

Moral: This Fable teaches that we should never look a Gift Compliment in the mouth.—Dorothy Dix in New York Journal.

Happiness is the proper goal of human effort, and health is indispensable to it.—Lake Hood's Sarsaparilla.

THE AVERAGE CANADIAN BOY.

To Be Affectionate Is Often Considered Effeminate.

Tenderness and Sympathy Is One of the Noblest Attributes of True Manhood.

From long association with boys I have become strongly impressed with the need of sweetness in the ordinary Canadian boy. To be sure we have a large number of sweet boys who brighten the lives of those with whom they come in contact, but sweetness as a supreme part of character has not been fully appreciated and cultivated in Canadian character—especially in boys and men. To be affectionate is often considered effeminate, "girlish," boys imagine that they are being criticised when they dare to express themselves affectionately.

A noble thing it is to keep from giving vent to our feelings when we are troubled or angered, but this is far different from shutting up our affections as if they were criminals to be kept chained in prison.

A great many boys feel early in life it is not expected of them to show what they feel or even to feel very strongly, or to love so deeply that they will express themselves in little acts of affection, sympathy and tenderness. Consequently they hold back what the heart prompts them to do and thus kill the little sweetness they had naturally or keep it from developing into strength and beauty.

Suppose we left sweetness out of life altogether. Who would desire to live? It might be a good way to spend a short time at least in trying to calculate just how much sweetness other people find in us. Are we well-off in this respect?

It is sometimes said that undemonstrative persons love more strongly than others, but common sense opposes such a view. A muscle grows by exercise, the mind grows by exercise, the heart of affection grows by exercise, the muscle that is not exercised loses its power, the mind that is not exercised loses its power, the heart of affection that is not exercised loses its power. Of course, we may exercise the heart in other ways than in words expressing affection, sympathy, tenderness, by serving those for whom we care; yet this service does not take the place, either in the life of the individual or in the life of the world, of the service of the heart. Sweetness enters into everything in human life just as the sun does in nature, giving life, warmth and beauty to all the world. Why not contribute our full share to the sweetness of the world?

Now, let me repeat my conviction that as a rule the Canadian boy, and even his parents, teachers and friends, have a mistaken idea of the importance of the cultivation of affection, tenderness and sympathy should play in a boy's development. And this mistake about the value of what we call sweetness, though of course this does not begin to express my full meaning, has caused boys to think it mainly to be cold and apparently unfeeling, and have kept their affection stifled and deformed—as we often see trees when not allowed to grow properly. Some dismiss the subject with, "Well, he's a boy, and you cannot expect much from him," or "He's a sweet little fellow, but he's a boy, and you cannot expect much from him." But whoever has had the noblest affections of a sweet boy will not listen to such views.

Let me emphasize to the boys, that to develop all the tenderness, affection and sympathy in their natures is one of the noblest duties of boyhood and manhood. The trouble with men is that they are often lacking in these fine qualities, either as husband, father, brother or friend.

Everybody loves a loving boy. I have noticed in my experience that sweet boys are the most "boyish" boys and most popular with other boys. And why? Because sweetness is like a magnet and draws people to it. It is truly attractive, attractive. We can all agree in not caring for the "girlish" boys or the "goody-goody" boys, but to individuals of sweetness and boyhood mean these kind of boys to make a serious mistake. Let us give our hearts full play and let us make all people feel the brightening influence of sweetness as boys and men we can exert.—W. H. Heck.

THE MOST POPULAR COLOR

DIAMOND DYE FAST BLACKS ARE THE BEST.

No color is so serviceable or so generally worn as black and the Diamond Dye Fast Blacks have saved the women of the country thousands of dollars yearly by making handsome black dresses, wraps, capes and blouses from garments that otherwise would have been thrown away. No other black dyes equal the Diamond either in beauty or strength of color, and those who use the Diamond Dye once can never be induced to buy other dyes. Please remember, that goods dyed with Diamond Dye Fast Blacks can be washed with soap without in the least changing the color.

Thousands of ladies are now making up pretty mats and rugs. They are buying the Diamond Dye Mat and Rug Patterns. These patterns are colored on heavy Scotch Hessian, and all ready for working. You can have sheets of designs free by sending your address to The Wells & Richardson Company, Limited, 200 Mountain Street, Montreal, P. Q.

THE SOUTH WIND.

The South Wind comes with gentle sigh, And joyously we welcome him, The twigs heist as he goes by, And clouds no more are darkly grim.

But 'tis not as the troubadour, Who comes to charm with careless grace; We give him greeting, o'er and o'er, When he is visiting the place.

For life, beset so oft by storm, Grows practical, as seasons go, We give you, South Wind, greetings warm, Because you shoveled off the snow.

—Washington Star.

Alive, Yet Half Dead.

Feeling miserable. This is the condition of thousands of growing girls and women. Can't eat enough to be truly alive. Digest so little of what they do eat, as to scarcely know what life really means. Miserable? Of course. Eat more, digest more, then feel streaming through life's renewed current, the buoyancy, the strength, the hopefulness of youth. Simply done if you'll just take Ferrozone, the wonderful blood maker, nerve strength and brain vigor. Mr. Strong, Druggist, knows all about it. Call and ask him about it.

Taxes amounting to over \$1,000,000 are collected every week at Somerset House.

Minard's Liniment is the best.

Subscription Lists Will be Open Thursday, Friday, Saturday, Monday and Tuesday, February 20th, 21st, 22nd, 24th and 25th, 1902, and All Applications Should be Delivered or Posted On or Before These Dates.

OFFERED BY THE DIRECTORS:

\$400,000 7 Per Cent Cumulative Preference Stock at Par,

AND.....

\$100,000 Common Stock at 10 Per Cent Premium.

THE JOHN ABELL ENGINE AND MACHINE CO., Limited.

TORONTO, CANADA.

Authorized Share Capital,

\$1,000,000

(SHARES \$100 EACH.)

DIVIDED INTO

Preference Stock (7 Per Cent Cumulative) \$500,000

Common Stock, \$500,000

DISTRIBUTION OF STOCK.

PREFERENCE STOCK

1. Offered for Subscription, \$400,000

2. Not Issued, 100,000

COMMON STOCK

1. Offered for Subscription at \$110 Per Share, \$100,000

2. Taken by Vendors in Lieu of Cash at \$110 Per Share, 250,000

3. Not Issued, 150,000

BOARD OF DIRECTORS:

President—W. D. MATTHEWS, President Canada Foundry Company, Director Canadian Pacific Railway.
Vice-Presidents—ROBERT KILGOUR, President Carter Crume Company, and Vice-President Canadian Bank of Commerce; JOHN ABELL, President John Abell Company.
FREDERICK NICHOLLS, Managing Director Canadian General Electric Company.
HON. ROBERT ROGERS, Minister of Public Works, Manitoba.

REGISTRAR OF STOCK AND TRANSFER AGENT—National Trust Company, Limited, Toronto, Winnipeg and Montreal.

BANKERS—The Canadian Bank of Commerce.

COUNSEL—Z. A. Lash, Esq., K. C. (Blake, Lash & Cassels).

SOLICITORS—Messrs. Rowan, Ross & Holmsted, National Trust Chambers, King Street East, Toronto.

CHECKS PAYABLE TO NATIONAL TRUST COMPANY, LIMITED.

W. R. BROCK, M. P., President Canadian General Electric Company.
H. P. DWIGHT, President G. N. W. Telegraph Company.
EDWARD L. GOULD, President Gould, Shapley & Muir Company, Brantford.
HON. S. C. WOOD, Vice-President Toronto General Trusts Corporation.
CLARKSON JONES, President Wilkinson Plant Company.
HENRY ABELL, Manager John Abell Company.

PROSPECTUS.

The JOHN ABELL ENGINE AND MACHINE COMPANY, LIMITED.

MANUFACTURERS OF

Engines, Boilers, Threshers, Mill Machinery, Etc.

Issue of \$400,000.00 7 Per Cent Cumulative Preference Stock at Par

AND \$100,000.00 Common Stock at 10 Per Cent Premium, or \$110 Per Share.

Subscriptions will be payable as follows: 10 per cent on application; 40 per cent on notice of allotment, and 50 per cent two months thereafter.

The dividend of 7 per cent per annum on the Preference Shares will run from date of payment, and payments may be made in advance.

The Preference Stock will be Preferred both as to CAPITAL and DIVIDENDS, and will be entitled to receive a CUMULATIVE dividend of 7 per cent per annum.

Application will be made in due course for listing the Stocks of the Company on the Stock Exchange.

The property of the Company, both fixed and movable, is being purchased at a little under its value with the business as a going concern, as determined by six expert valuers, and \$250,000 OF COMMON STOCK AT \$110 PER SHARE is being TAKEN BY THE VENDORS as a part of the purchase money IN LIEU OF CASH.

WORKING CAPITAL.

The Vendors will also transfer to the Company outside of the real estate, plant, machinery and business FREE OF DEBT OR ENCUMBRANCE of any kind, the following working capital:

1. Customers' notes (bearing interest, secured by liens on machines and in most cases by Mortgages on farms), guaranteed by Vendors to be paid during the present three months, and to produce cash \$75,000 00

2. Customers' notes (same as above) maturing in 1902, and guaranteed by Vendors to produce in cash 75,000 00

3. Partly paid machines and tools for use in completing work on hand, guaranteed cash value of material 50,000 00

WORKING CAPITAL PUT IN BY VENDORS \$200,000 00

The new Company will begin ENTIRELY FREE OF DEBT, and with APPROXIMATELY \$550,000 OF WORKING CAPITAL, consisting of the above \$200,000 supplied by the Vendors and \$150,000, the proceeds from the sale of stock.

ASSETS.

The Company's assets, consisting of land, buildings, plant, machinery, patents, licenses, stock-in-trade, customers' notes, etc., are valued with the going business as mentioned above at \$649,933 10, INCLUDING THE ADDITIONAL CASH FROM THE PRESENT SALE OF STOCK. THE TOTAL ASSETS OF THE NEW COMPANY WILL AMOUNT TO APPROXIMATELY \$899,933 10, OR DOUBBLE THE ISSUE OF PREFERENCE STOCK.

The real property of the Company will consist of over four and one-half acres of freehold, UNENCUMBERED, land, close to Abell and Queen streets, in the City of Toronto, and adjoining the Western City Stations of the G. T. and C. P. Railways. Private switches from both railways enter the shops.

The buildings, which are of the most substantial character, in stone and brick, were built under Mr. John Abell's personal supervision, and are well adapted to the requirements of the business carried on upon the largest scale proposed. The land is sufficient for large additions to the shops when required.

The whole property, including plant and equipment, is in excellent repair, and of sufficient capacity to produce several times the present output.

The Directors have quite recently (Feb. 6) secured a further Report from an experienced expert as to the property, plant, machinery, valuations, etc., which full bears out the above statements. All reports and certificates may be seen by intending subscribers at the Solicitors' Office.

The Abell business is one of the oldest and best known in Canada, having been established by Mr. John Abell in Woodbridge in 1845. The present shops occupy the best site in the city of Toronto for economical manufacture and distribution.

PROFITS.

The business, although operated on conservative lines in the past, OWING ENTIRELY TO LACK OF WORKING CAPITAL, has been very profitable, as will be seen from the following certificate issued by the two well-known Auditors, Messrs. John M. Martin and Harry Vigeon:

To the Board of Directors, The John Abell Engine and Machine Co., Limited: Gentlemen,—We have examined the books of the John Abell Engine and Machine Works Company, Limited, for the four years ending 31st October, 1901, and CERTIFY that the net profits (after proper charges for repairs had been made), including interest on borrowed Capital and interest earned on Customers' Notes, were as follows:

For the year ending 31st October, 1898 \$37,333.67
" " " " 1899 38,209.45
" " " " 1900 37,408.77
" " " " 1901 59,647.26

Yours Faithfully,

JOHN M. MARTIN, F. C. A.

HARRY VIGION, F. C. A.

Toronto, December 23rd, 1901.

Interest paid on borrowed capital has been included in the above statement of profits, and its equivalent will, in future, go to the Shareholders, who will supply the capital.

The profits of the first three years given would be equal to a DIVIDEND OF 10 PER CENT IN THE COMPANY, while those of the past year would EXCEED 15 PER CENT.

It is worth while noting particularly that the PROFITS OF THE PAST YEAR, would pay very large dividends EVEN IN THE NEW COMPANY—7 PER CENT ON THE PREFERENCE STOCK issue of \$400,000, and MORE THAN 12½ PER CENT on the Common Stock issue of \$250,000.

The reason for anticipating large dividends on the new Stock issue, with ample working capital and capacity to fill all orders, will be clear when it is stated that the ORDERS for equally profitable work left UNFILLED at the END OF THE LAST SEASON were considerably MORE THAN THE ORDERS WHICH WERE FILLED, and which produced the large profits of \$59,647.

N.B.—The Directors, after careful consideration, of the probability of a large over-subscription for the preference stock and also of the unusual opportunity for the use of further working capital in meeting the volume of the preference stock, making the whole issue of preference stock \$500,000.

(OUT OUT AND FORWARD THIS OR COPIES THEREOF to the Company or to the Solicitors, Bankers or National Trust Company)

Application for Preference or Common Stock or Both.

To the Directors, the John Abell Engine and Machine Company, Limited, Toronto, Canada: Gentlemen,—I hereby apply for and request you to allot me Shares of Preference Stock and Shares of Common Stock in your Company, and I hereby undertake to accept the same, or any lesser number of Shares which may be allotted to me, and to pay therefor 10 per cent herewith, 40 per cent on notice of allotment, and the balance two months thereafter.

..... Pref. \$10 per share, \$

..... Com. \$11 per share, \$

Check, money order or cash in closed

A careful analysis of the accounts for several years shows that the net profits increase in much greater proportion than the volume of trade. While this may apply to manufacturing concerns generally, it is more marked in the present case, where the property is already fully equipped for quite four times the past trade, where the superior quality of the product and the reputation of the manufacturers are such that MORE THAN FOUR TIMES THE PAST TRADE IS AVAILABLE with little additional effort and where there is practically nothing to be added beyond the necessary capital.

On double the average output of the first three years mentioned above it is estimated that the profit and loss charges would increase only about \$4,000. ON ONLY DOUBLE the average trade, therefore, of these years, the profit should exceed \$30,000.

This sum, \$30,000, would provide the following:

Dividend on \$400,000 Preference Stock at 7 per cent \$28,000

Dividend on \$250,000 Common Stock at 10 per cent 25,000

Balance for Reserve Fund, contingencies, further dividends, etc. \$7,000

THIS SUM, \$120,000, WOULD PROVIDE THE FOLLOWING:

Dividend on \$400,000 Preference Stock at 7 per cent \$28,000

Dividend on \$250,000 Common Stock at 10 per cent 25,000

Balance for Reserve Fund, contingencies, further dividends, etc. \$7,000

ATTENTION IS DIRECTED PARTICULARLY TO THE FACT THAT THE ABOVE ESTIMATES ARE BASED ON ACTUAL EXPERIENCE AND ARE NOT THE USUAL MERE GUESSWORK.

That the year 1901 is not very exceptional, and that the trade can be easily more than doubled in ordinary times will be evident from the following fact, namely, that the signed orders unfilled in each of the three years preceding last year were as follows: 1898, \$59,819; 1899, \$84,220, and 1900, \$51,755. IN THE YEAR 1901, AS STATED, THE ORDERS RECEIVED WERE MORE THAN DOUBLE THOSE WHICH WERE FILLED. When the time was reached in each year that no more orders would be received, the agents were notified of the fact, or otherwise the amount WOULD HAVE BEEN MORE THAN DOUBLED EACH YEAR. The figures given refer to the Canadian trade alone, but a very profitable foreign trade has been offered, and can be obtained, if desired.

The Company's property is so well equipped for several lines of staple machinery used in all sections of Canada that the business should be very little affected by local causes.

It will be needless to point out that a large saving will be effected by buying for cash, operating on a larger scale, and by more active and aggressive management, under a Board of Directors composed largely of experienced men connected with our best known and most successful manufacturing industries.

It will be sufficient evidence of the superiority of the Abell Engines and Machinery to say that since 1878 they have been awarded TWENTY-NINE FIRST PRIZES, INCLUDING THIRTEEN GOLD MEDALS—WINNING THE FIRST PRIZE IN EVERY CONTESTED TRIAL IN CANADA FOR PORTABLE AND TRACTION ENGINES. They have secured also a first position in all foreign competitions entered, including those of the CENTENNIAL EXHIBITION IN 1876 and the WORLD'S FAIR AT CHICAGO IN 1893. (See catalogues for details.)

The Abell Engines and Machines have been selected by both the Dominion and Ontario Governments for use on their Experimental Farms throughout Canada.

Canada is fast becoming one of the greatest grain growing countries of the world, and as the country advances the Abell business must increase. The entire output consists of staple lines connected with the staple industries of the country—Agriculture, Flour-milling, Mining and Timber.

The Manitoba and Northwest trade has proved to be exceedingly profitable, and the grain growing area of these districts is rapidly increasing. The Company has a large share of the best trade of these sections of Canada, and should have no difficulty in holding its position. There is a very profitable agency at the City of Winnipeg, and reliable agents are located at the chief centers in Manitoba and further west.

The Company will own a number of valuable patents and exclusive licenses covering machines and parts which are almost indispensable to all up-to-date threshing outfits.

Mr. John Abell is a practical machinist, and the originator of the modern Traction and Portable Engine used for threshing purposes. He is the owner of a large number of Canadian patents, all of which will be turned over to the new Company.

One of Abell's new machines (1898), "The Cock of the North," is proving to be the best yet produced, and a very large sale is assured, especially in the older sections of Canada.

One of the most profitable machines turned out by the Company is a straw-burning Traction Engine, specially designed for the Manitoba and Northwest trade.

The orders coming in for the above Engines and Threshers alone should soon employ more than double the present entire staff of the shops working the whole year.

The Flour Mill Machinery Department has proved to be profitable, and can easily be extended.

Some of the best boilers in the country have been manufactured by the Abells, such as those at the Gooderham & Worts' distillery, The Ontario Parliament Buildings, and the Crown's Nest Pass Coal Company's works, at Fernie, B. C.

The machinery sold by the Company is paid for, as a rule, one-third cash in the first four months, one-third the second season, and the balance during the third season. The contracts are settled by notes, bearing good rates of interest, and liens are held on the machinery until paid for, and, as a rule, mortgages on farms are obtained also.

In the past the Company has employed not more than 175 hands during the busy season, while the shops are quite large enough for several times this number.

The above gives only a very imperfect idea of the nature and variety of the Abell manufactures, and of the character of the property. Intending subscribers are referred particularly to the Company's new illustrated Catalogue, which will be forwarded on application.

APPLICATION FOR SHARES MAY BE MADE ON THE ACCOMPANYING FORM AND FORWARDED TO THE COMPANY OR TO THE SOLICITORS OR BANKERS, AT ANY OF THEIR BRANCHES IN CANADA, WITH THE DEPOSIT OF 10 PER CENT.

CHECKS, DRAFTS, MONEY ORDERS, ETC., ARE TO BE MADE PAYABLE TO THE NATIONAL TRUST COMPANY, LIMITED.

The right is reserved to reject or reduce the amount of any application, and subscription carries with it an agreement to accept the reduced amount. In case of an over-subscription, the Directors reserve the right to make allotments first to subscribers for a small number of shares. Copies of this prospectus and Subscription Forms may be had on application to the Company or to the Solicitors or Bankers, at any of their branches throughout Canada.

Dated Feb. 15, 1902.