

America's Greatest Success Will Be Introduced Here

FACTS ABOUT TANLAC

Twelve million bottles sold in four years.
At present rate of sales grand total will reach 15,000,000 bottles by end of present year.
Large and modern laboratories at Dayton, Ohio, occupy 60,000 square feet of floor space.
Capacity of plant recently doubled to take care of rapidly increasing business. Present capacity 36,000 bottles daily.
Branch plant recently established in Canada, with a capacity of 8,000 bottles daily.
Demand for preparation has broken all world's records for same length of time, and is constantly increasing.
Publicly endorsed through the daily press by men of prominence throughout the United States and Canada including supreme court judges, mayors of leading cities, lawyers, doctors, bankers, states and government officials prominent educators and well-known ministers of the Gospel.
Now sold from coast to coast and from Gulf to Great Lakes, throughout the United States and Canada.
Tanlac is purely vegetable and is composed of the most beneficial roots and herbs known to science. Formula complies with all national and state pure food health laws of United States and Canada.
Absolute merit responsible for unprecedented success.

World's Record Broken By Tanlac Over One Million Bottles Sold First Ten Weeks of This Year.

Tanlac has brought a new romance to the commercial world. It is the story of an acceptance and appreciation of merit never before attained by a proprietary medicine. Staid business men to whom the actual figures of the production of Tanlac have been presented have shouted their approval until the roof was shaken. The production of Tanlac now stands at the rate of almost four million bottles per year. The exact figures are 3,993,800. The sale of a million bottles in the first nine months, which far exceeds any record ever made by a proprietary medicine, now seems insignificant.

OVER 17,000 BOTTLES A DAY

Sales this year bid fair to smash all previous records, as the sale for the first ten weeks of this year amounted to over One Million bottles, an average of over one hundred thousand bottles per week, which is at the rate of more than seventeen thousand bottles per day. These are actual figures and such is the record established by this wonderful medicine.

"One firm alone," said Mr. G. F. Willis, the international distributor of Tanlac, "has given orders for a total of 150,000 bottles within eighteen months." The firm I refer to is the Spaulding & Neal Co., of Nashville, Tenn. Mr. C. S. Martin, president of this great firm, who is also president of the Southern Drug Jobbers' association, will verify this statement.

"Tanlac is the result of many years of arduous study by Mr. Cooper and his principal chemist. In fact, the two of them have carefully watched its development from the beginning of the experimental stage to its present state of efficiency. So remarkable have been the results obtained from this medicine that I could seriously if either of these men realize the immensity of their success. Like many other great discoveries, it has required time to prove its far-reaching effects."

Retail 700 Bottles of Tanlac in One Day

Atlanta, Ga.
Mr. G. F. Willis,
Fourth Nat'l Bank Bldg.

Dear Sir: Replying to your inquiry we are pleased to advise that we are now selling Tanlac at the rate of considerably more than 2,000 bottles per week.

On one Saturday alone we sold through our eleven Atlanta stores approximately 700 bottles at retail direct to customers.
We have had the exclusive agency since September 1, 1917, and have sold over 1,000,000 bottles since that time.

Tanlac, the Celebrated Medicine Which Has Been Accomplishing Remarkable Results in the United States and Canada, Will Now Be Sold in Hartland and Throughout the Province--Remarkable Sales Record of Twelve Million Bottles Phenomenal and Unprecedented.

Tanlac, the celebrated medicine which has been accomplishing such remarkable results throughout the United States and Canada, and which has been having a phenomenal sale wherever it has been introduced, will now be sold in Hartland, the exclusive agency having been awarded to Estey & Curtis Co., Ltd. The amazing success achieved by this medicine in only four years' time is not only phenomenal, but unprecedented.

The discovery of Tanlac, the beginning of its manufacture, the establishment of the large and modern laboratories at Dayton, Ohio, occupying more than 60,000 feet of floor space, reads more like fiction than facts from latter-day commercial history.

Twelve Million Bottles Sold in Four Years

Although placed on the market but little more than four years ago, over twelve million bottles have been sold, and its sales record probably has never been equaled in the history of the drug trade in America.

From coast to coast and from Gulf to the Great Lakes, Tanlac is known and honored. Millions have taken it and have pronounced it the greatest medicine of all time. No matter where you go throughout the United States, whether East, West, North or South, Tanlac is a household word and is now unquestionably the most widely talked of medicine in the world today.

Briefly, this is the record of the truly marvelous medicine which will now be placed within the reach of every one. In only a few weeks' time it will be placed on sale in practically every large city, town, village and hamlet throughout the entire section.

LEADING DRUG FIRMS OF AMERICA TELL OF SALES

Communications From Prominent Dealers All Over America Tell of Unprecedented Success of Tanlac.

The following are extracts from letters and telegrams from prominent dealers all over the United States and Canada telling in plain, cold figures of the remarkable growth and development of Tanlac throughout America.

Memphis, Tenn.

Since we have handled Tanlac our sales have amounted to 359,564 bottles. April was our twelfth month and we sold five carloads during that month alone.

HESSIG-ELLIS DRUG CO.

Nashville, Tenn.

Our books show that we have bought and disposed of over fifteen carloads of Tanlac (150,000 bottles) in this immediate territory, setting a record as the largest sale by us in a given time of any proprietary medicine in the history of our business.

These sales were made with no effort on our part and without a single complaint from any of our patrons or sub-agencies.

SPURLOCK-NEAL CO.

C. S. MARTIN

Vice-President and Gen'l Mgr.

Knoxville, Tenn.

Experience with Tanlac most satisfactory. Have handled it two years and have sold over 110,100 bottles since taking the agency.

KUHLMAN-CHAMBLISS CO.

Jacksonville, Fla.

We have handled Tanlac since January 1, 1917, and have sold to date 196,408 bottles. Our dealings with Mr. Willis highly satisfactory.

GREINER-KELLY DRUG CO.

Atlanta, Ga.

Have been handling Tanlac sixteen months and have sold at retail in our two Jacksonville stores approximately 20,000 bottles. Account very satisfactory in every respect. Cannot speak too highly of proprietors.

BETTES PHARMACY, INC.

Houston, Tex.

We began handling Tanlac November, 1916, and have disposed of about 107,040 bottles. Has been a most satisfactory account in every respect.

WILLIAMS & CO.

Fort Worth, Tex.

We have bought and distributed 177,492 bottles of Tanlac and find it the greatest seller we have ever handled or had anything to do with.

MAXWELL-CLARK DRUG CO.

Toronto, Ont., Can., Dec. 1, 1918.

We have sold 146,328 bottles of Tanlac since accepting the agency. This shows an average of eight thousand bottles per month.

LYMAN BROTHERS.

Atlanta, Ga.

We gladly give our experience with Tanlac. We took the agency in October, 1915, and have sold to date 162,444 bottles at wholesale. Account very satisfactory.

LAMAR-BANKIN DRUG CO.

Birmingham, Ala.

Since we began handling Tanlac we have sold 170,472 bottles in our territory.

We have found it the largest seller we have in proprietary medicines.

DONNER-NORTHINGTON DRUG CO.

Seattle, Wash.

Since we accepted the wholesale distributing agency for Tanlac in this territory on March 14, 1918, we have sold 73,624 bottles of the preparation.

STEWART & HOLMES DRUG CO.

TANLAC TO BE SOLD OVER ENTIRE PROVINCE

In only a few weeks time Tanlac will be placed on sale in practically every large city, town, village and hamlet in the Province.

A number of agencies already have been established in a very limited time, but it is desired by the manufacturers that the distribution be made more complete and far-reaching.

Druggists and dealers who are interested should write or telegraph G. F. Willis, Fourth National Bank Bldg., Atlanta, Ga.

LOVELY GIVEN ONE HOUR IN THE JAIL

Unwritten Law for Defence of Perth Man—Had Been Hidden for Twenty Days

Three criminal cases were tried in Truro last week at a special sitting of the county criminal court, Judge Webster presiding. The first case was that of P. B. Lovely, charged with shooting with intent to maim Harry Blair, clothes presser. The offence was committed on Feb. 3 last when Lovely, after warning Blair to cease his attentions to his wife, later found them together in Blair's shop, where the shooting took place.

Following a preliminary hearing, he was admitted to bail in the amount of \$2,000. When his case was called at the June session he did not respond, and a search warrant was issued. He was re-arrested on June 21, following information received by Chief of Police Fraser that some person was in hiding in the cellar of a factory near the railway crossing on Pleasant street.

Search of the premises found Lovely hidden away under the wall. When arrested he was in a pitiful condition and had, from his statement, been hiding there since the last of May and had nothing but water from a faucet in the cellar from that time until his arrest. He also said that he had come to Truro ready to stand his trial but W. S. Kennedy, L.L.B., retained on that date to defend him before the supreme court, had advised him to stay away until it blew over and had taken from him \$100 as a retention fee, giving him a receipt which was found in his possession at the time of his arrest, and produced in court.

After his re-apprehension, G. H. Vernon, L.L.B., who appeared for him at the preliminary hearing, was again retained to defend him and conducted his case today, H. O. McLachy, K. C., acting for the crown. A plea on behalf of the accused was entered by his counsel that he had only temporarily committed the offence and that by virtue of the unwritten law Lovely was justified in acting as he had done and that the hardships which he had endured had almost resulted in his death, and were all the punishment which should be given him.

The judge in his address to the accused sympathized with him on the advice he had received to "hide away," and while he had to find him guilty of a technical offence he would impose sentence of one hour only in the county jail. Lovely formerly lived at Perth.

Home for Sale

The home of Dr. Beirato, at Lakerville, Carleton County. Good home, barn, wagon-house, woodshed, etc. Nearly five acres of land in which is included a good orchard, large garden and pasture land sufficient for one cow. Surrounded by maple, it is one of the prettiest places in the Woodstock-Carletonville road. Excellent opportunity for practitioner desiring of taking up a large practice. Also for retiring farmer. Within quarter mile of station, post-office, and excellent English school. Apply immediately, either personally or by letter, to Dr. James Beirato, Lakerville, Carleton Co., N.B.



Will open in September in new and larger quarters; rooms formerly occupied by Masonic Lodge. Full information and enrollment blank will be sent you on request. Write today and let us help you plan for your future success.

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"If I Only had a Little Capital"

Time and again you have heard someone say, "If I only had a little capital back of me I know I could make money with that proposition."

Resolve, today, that you will not face Fortune empty-handed. Sow the seeds of your success by starting a savings account with this Bank now.

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The Deering Light Draft Mowing Machines, Hay Rakes, Steel Windrow Hay Loaders, Hay Tedders and Knife Grinders, etc.
Use the Watson Triplex Sprayer or Watson Hand Pump Sprayer and spray with Arsenoid. We sell the above.
Also Automobiles and Carriages.
We stock repairs for all machinery we sell.

NOTE

We have just been informed of a substantial reduction in the price of the Watson Triplex Sprayer.

J. Clark & Son

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H. N. Dickinson, Manager



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New open for business. All repair work promptly attended to by a first class mechanic. Tires and Tubes vulcanized. Ford and Chevrolet repairs for sale at all times.

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Bristol, N. B.

Public Car

I have to get by the hour, day or mile a Chevrolet car and can take parties to their destination with a safe return at any hour of the day. Terms moderate.

ALONZO JONES
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Bicycle Bargain

One new Eagle Bicycle never taken out of the case. Good reason for selling.

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FOR SALE

SHORTHORN CATTLE AND PERK-
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calving in early spring, also for sale. In
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member our Berthures have length, size
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