

## A Free Course In "Salesmanship"

We have thought about the young man who sees no prospects ahead. Would you like to be in a business that will give you

**A Good Living Wage  
A Profitable Future  
A Provision For Old Age**

¶ We teach a man the Insurance Business, which, offers permanent success, does not fluctuate, is a professional occupation, and has been truly named "The best paid hard work in the world."

¶ This is done by a correspondence course and personal assistance, free of charge.

¶ When he is fully prepared for the work, we place him in a position and help him to make good

¶ The first two lessons of the Company's correspondence course will be sent to anyone interested. It will pay young men who desire to get on in the world to look into this.

All correspondence strictly confidential



CANADA LIFE ASSURANCE CO.  
HEAD OFFICE, TORONTO.

### The Imperial Guarantee

AND ACCIDENT INSURANCE CO., OF CANADA

Head Office: 46 King Street W.,

TORONTO, Ont.

**A Strong Canadian Company.**

ACCIDENT AND SICKNESS INSURANCE  
GUARANTEE BONDS

PLATE GLASS AND AUTOMOBILE INSURANCE

**E. WILLANS, FRANK W. COX,**

General Manager.

Secretary.

### The LONDON MUTUAL FIRE INSURANCE COMPANY

Established 1859

Assets	\$784,426.31
Surplus to Policyholders	404,046.07
Losses Paid —over	8,000,000.00



PROVINCE OF QUEBEC BRANCH

**W. J. CLEARY, Provincial Manager.**

17 ST. JOHN STREET, - - MONTREAL

### THE CANADA NATIONAL FIRE INSURANCE COMPANY

HEAD OFFICE: WINNIPEG, MAN.

SURPLUS TO POLICYHOLDERS - \$1,820,752.00

A Canadian Company Investing Its Funds in Canada

APPLICATIONS FOR AGENCIES INVITED

### Union Assurance Society Ltd.

OF LONDON, ENGLAND.

[Fire Insurance since A.D. 1714]

CANADA BRANCH, MONTREAL

**T. L. SCORRISEY, Resident Manager.**

NORTH WEST BRANCH, WINNIPEG

**THOS. BRUCE, Branch Manager.**

Agencies throughout the Dominion

## THE CONTINENTAL LIFE INSURANCE COMPANY

HEAD OFFICE - TORONTO

has several vacancies in Quebec and Ontario including the position as Inspector for Eastern Ontario.  
"LIVE WIRES"—write to Head Office, Toronto or to

**W. J. BROWN, Provincial Manager.**

180 ST. JAMES STREET, MONTREAL.

### C. R. G. JOHNSON, POIRIER & JENNINGS, INC.

AGENTS

INSURANCE

BROKERS

ETNA INSURANCE CO. OF HARTFORD  
ST. PAUL FIRE & MARINE INS. CO.

11 ST. SACRAMENT STREET  
MONTREAL, P.Q.