

## How About Operators?

Prospective users of wireless usuany ask us: "But what about operators? Aren't they hard to get?"

The answer is: "Not if you use C & W apparatus."

The old style sets, with their high voltage, low factor of safety and numerous critical adjustments, could be operated only by an expert, with a specialized training,—and such men are hard to get.

But C & W sets have a voltage of only 200 volts as against from 8,000 to 20,000 volts in the old style sets, a factor of safety of ten as against one and a half, and no critical adjustments. These factors make a set so simple, rugged, reliable and easy to operate that anyone who knows the code can operate C & W sets and keep taking from four to six weeks. If C & W sets are installed in your forests, your wardens can operate them after a short training.

No C & W set has ever broken down in service; the initial cost of a C & W set is about one quarter that of other sets on the market; the upkeep costs are almost negligible; and you can always get operators for C & W sets among your own men.

May we help you solve your problem? Details and expert advice from our engineers upon request.

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