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U.S. DEPARTMENT OF DEFENSE (DoD)

Publications

Selling to the Military, US\$10, Superintendent of Documents, Washington, DC 20402-9371. Tel: (202) 512-1800. This guide provides an introduction to contracting with DoD agencies. It describes DoD contracting principles and practices, the DoD system of specifications and standards, sources of information on defence procurement and strategies for making your capabilities known. It also identifies major buying offices and the products and services they buy.

Defense Contracting Regulations: A Guide for Small Business, Small Disadvantaged Business, and Women-Owned Business, Directorate of Small and Disadvantaged Business Utilization, Office of the Secretary of Defense, Washington, DC 20301. (202) 614-1151. This guide explains the principles underlying DoD's contracting process, covers DoD's procedures for soliciting and awarding contracts and examines the types of contracts DoD uses. In addition, it offers additional resources and points of contact.

Subcontracting Opportunities with DoD Major Prime Contractors, Directorate of Small and Disadvantaged Business Utilization, Office of the Secretary of Defense, Washington, DC 20301. (202) 614-1151. This directory provides a list of DoD prime contractors that offer subcontracting opportunities. The list includes the contractor's name, address, point of contact and product or service.