## TABLE OF CONTENTS

		PA	GE
A.	INTRO	ODUCTION	1
В.	SUM	MARY OF MAJOR SURVEY FINDINGS	5
C.	DETAILED FINDINGS ON EXPORTERS' PERCEPTIONS		
	1.	CANADA'S ABILITY TO COMPETE	7
	2.	FACTORS AFFECTING ABILITY TO COMPETE	9
	3.	PUBLIC AND PRIVATE SECTOR RESPONSIBILITY	. 10
	4.	PERCEIVED USEFULNESS OF GOVERNMENT INITIATIVES TO ASSIST EXPORTERS.	. 12
D.	USE	OF FEDERAL GOVERNMENT PROGRAMS	. 13
	1.	A WARENESS AND USE	. 13
	2.	PERCEIVED USEFULNESS OF PROGRAMS	. 14
	3.	REACTIONS TO POSSIBLE NEW SERVICES FOR EXPORTERS	. 16
E.	OPIN	IONS ON THE FREE TRADE AGREEMENT	18
	1.	EFFECTS OF FREE TRADE	. 18
	2.	TIME TO SEE IMPACTS OF FREE TRADE	. 20
	3.	LONG-TERM BENEFITS OF FREE TRADE ON INDUSTRY	. 21
	4.	TIME FOR LONG-TERM IMPACT OF FREE TRADE ON THE CANADIAN ECONOMY	. 22
	5.	CHANGES TO INDICATE IMPACT OF FREE TRADE	22
F.	CONS	SEQUENCES OF THE FREE TRADE AGREEMENT	
	1.	ACTIONS TAKEN	. 24
	2.	CHANGES IN OPERATIONS	. 25
	3.	PROBLEMS ENCOUNTERED IN EXPORTING TO THE U.S	26
G.		IONS ON A FREE TRADE AGREEMENT WHICH INCLUDES ADA, THE UNITED STATES AND MEXICO	28