

PRESENTLY PURCHASE:

Frozen Fish: None

Frozen Shellfish: Sea Scallops - Blocks

PURCHASE FROM? Canada

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Hilton Head Island, South Carolina

COMMENTS?

"Require good quality and price. Hudson likes to sample products and supplier must pay for shipping."

I.J. TRI-CITIES CO., INC.
WHOLESALE/DISTRIBUTOR
Gray Station Road
Gray, Tennessee 37615

PHONE: 615-239-9441
KEY CONTACT: Charles Castle,
Merchandise Manager

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Under \$1,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - 5# Cello, 10# Layer Pack; Ocean Catfish - 5# Cello, Blocks; Ocean Perch - 5# Cello; Pollock - 5# Cello

Frozen Shellfish: Snow Crab Clusters - Blocks

PURCHASE FROM? Iceland, Japan

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Gray, Tennessee

COMMENTS?

"We insist on good quality. Name changed from Frank's Food Co., Inc. "I.J." in new name stands for "Institutional Jobbers."

ILLINOIS FRUIT & PRODUCE CORP.
WHOLESALE/DISTRIBUTOR
1 Quality Lane
Sreator, Illinois 61364

PHONE: 815-673-3311
KEY CONTACT: Ken Calkin - Buyer

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Declined to respond - estimated "significant."

PRESENTLY PURCHASE: