

REPORT #5
89/10/06

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 88
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

422 - VIENNA

AUSTRIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

F.T.A. SEMINAR - JUNE 24,1988,VIENNA
FCC ENVIRONMENT CONTROL MISSION TO CANADA -
JUNE 4-12,1988

SEMINAR AN OUTSTANDING SUCCESS. MANY ENQUIRIES
RECEIVED AS A RESULT.
MISSION WHICH CONSISTED OF 22 REPRESENTATIVES OF
MAJOR AUSTRIAN INDUSTRIES IN THE ENVIRONMENT
TECHNOLOGY AREA,VISITED CANADA. MANY MEANINGFUL
OPPORTUNITIES FOR TECHNOLOGY TRANSFER,J/V AND
RECIPROCAL INVESTMENT OF KNOW-HOW AND EQUITY
DISCOVERED.

QUARTER : 2

First phase of large investment project in
Picton, Ontario by Dipl.Ing. F. Friedreich has
been completed in August 1988.

First Phase of this programme consisting of the
erection of 32 condominiums plus yacht harbour
and repair and maintenance shops will commence
shortly. Total value of project is about
\$7 million, employing at the outset 30 people.

QUARTER : 3

Investment/JV round-table-discussions in Bregenz
Innsbruck and Salzburg - November 21-25

5 Canadian provinces (Alberta,B.C.,Quebec,Ont. &
New Brunswick participated in this week long
event,which took place in three major Western
Austrian business centers. Austrian audience ex-
ceeded 140 senior businessmen and afforded the
establishment of many important contacts.

QUARTER : 4

Investment, Joint-Venture Round-Table
Discussions:
a)Linz
b)Vienna
c)Graz

Assisted by three Canadian provinces (Ontario,
Quebec, B.C.) series of successful seminars and
round table discussions took place in March
1989.