

TRADE TRACKING SYSTEM

87/09/18

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 1 OF FISCAL YEAR 1987

POST : STOCKHOLM

	NUMBER	% OFFICER-TIME CANADA	TOTAL-TIME LOC-ENG PERSON-QTR
A. EXPORT ENQUIRIES			
FROM CANADA	410	18.50	1.00
FROM TERRITORIES	361	6.00	0.56
B. VISITS TO CLIENTS IN TERRITORY VISITS :	170	16.00	0.52
C. EXPORT PROMOTION PROJECTS & EVENTS			
FAIRS	5	3.00	0.17
MISSIONS	2	0.00	0.00
OTHER	14	14.50	0.88
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED	22	2.50	0.24
E. INVESTMENT/PROMOTION ENQUIRIES			
FROM CANADA	23	6.00	0.14
FROM TERRITORIES	32	4.00	0.10
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA :	33	0.00	0.33
CONNECTIONS ARRANGED	63	0.00	0.00
G. PARTICIP'TN IN PROG-RELATED EVENTS IN CANADA :	2	0.00	0.02
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS :	10	3.50	0.18
FROM OTHER GOV'T SOURCES- CONTACTS :	153	6.00	0.35
- REPORTS :	76	0.00	0.00
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN. :		9.50	0.25
LEAVE, PROFESSIONAL DEVELOP :		10.00	0.25
J. SERVICE TO OTHER MISSION PROGRAMS :		0.50	0.01
***** TOTALS *****		100.00	5.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 128  
FROM TERRIT : 36

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 11

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 2  
- LOCALLY-ENGAGED : 3