

PROGRAM RESULTS: ALL REGIONS

BUSINESS ACTIVITY

During the October - December 1990 period, 75 posts submitted quarterly reports identifying the following business activities:

643 EXPORT SALES WORTH \$2029 MILLION

124 NEW BUYING CONNECTIONS/205 AGENCY AGREEMENTS

35 NEW JOINT VENTURES @ \$38 M/22 LICENSING AGREEMENTS @ \$1 M

9 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$1631.1 M

26 CANADIAN INVESTMENTS ABROAD @ \$92 M

34 TECHNOLOGY TRANSFERS @ \$607.8 M

HIGHLIGHTS:

\$ 55 million sale of procurement and engineering services (Amman)

\$ 16 million sale of Challenger aircraft (Riyadh)

\$ 15 million foreign investment in Canada for the production of chopsticks (Seoul)

\$ 600 million sale of CANDU reactor (Seoul)

\$ 55 million sale of frozen herring roe (Tokyo)

\$ 15 million sale of a flight simulator (Helsinki)

\$ 10 million sale of radio base stations (Mexico)

\$ 7 million sale of a robotic paint system (Atlanta)

\$ 11 million sale of transit buses (Los Angeles)

\$ 124 million sale of 767 tailcone (Seattle)

KEY STATISTICS: for the seventy-five posts having submitted a quarterly report

MISSIONS IN:	MISSIONS		NUMBER CONFIRMED		VALUE CONFIRMED	
	TOTAL	REPORTING	EXPORT SALES		EXPORT SALES (\$M)	
Africa & Middle East	17	10	27		106	
Asia Pacific	19	13	183		1291	
Europe	27	25	100		356	
Latin America & Caribbean	14	14	48		46	
United States	13	13	285		230	
	90	75	643		2029	

	TRADE ENQUIRIES		INVESTMENT ENQUIRIES		BUSINESS VISITORS	
	Cdn	Local	Cdn	Local	Cdn	Local
Africa Middle East	2225	2408	34	101	469	1154
Asia Pacific	6735	6446	153	144	2124	3159
Europe	6532	6998	393	644	2407	3024
Latin America & Caribbean	5935	8399	44	73	1160	2484
United States	7955	6439	184	414	2154	1679
	29382	30690	808	1376	8314	11500