

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Quito

| Activity                                |                          | AVERAGE TIME ALLOCATION |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#)        |
|---|--------------------------|-------------------------|-----------|-----------------|-----------|-----------------------|---------------------|
|   |                          | CANADA-BASED            |           | LOCALLY-ENGAGED |           |                       |                     |
|   |                          | TRADE                   | NON-TRADE | TRADE           | NON-TRADE |                       |                     |
| A. Servicing Export Enquiries           | from Canada              | 15.0                    | 0.0       | 30.0            | 0.0       | 0.75                  | 258 (Enquires)      |
|   | from Territory           | 20.0                    | 0.0       | 27.0            | 0.0       | 0.74                  | 309 (Enquires)      |
| B. Export Promotion Projects and Events |                          | 2.0                     | 0.0       | 1.0             | 0.0       | 0.04                  | 2 (Projects/Events) |
| C. Other Trade Development Activities   |                          | 10.0                    | 0.0       | 13.0            | 0.0       | 0.36                  |                     |
| D. Promotional Projects                 |                          | 2.0                     | 0.0       | 4.0             | 0.0       | 0.10                  | 3 (Fairs/His/Conf.) |
| E. Servicing Investment Development     | from Canada              | 1.0                     | 0.0       | 0.0             | 0.0       | 0.01                  | 3 (Enquiries)       |
|   | from Territory           | 4.0                     | 0.0       | 0.0             | 0.0       | 0.04                  | 3 (Enquiries)       |
| F. Service to Government                | External Affairs         | 20.0                    | 0.0       | 9.5             | 0.0       | 0.39                  | 1 (Reports)         |
|   | OGDs, Provinces, ETC     | 10.0                    | 0.0       | 6.0             | 0.0       | 0.22                  | 18 (Contacts)       |
| G. Administration                       | Program Management       | 15.0                    | 0.0       | 1.0             | 0.0       | 0.17                  |                     |
|   | Leave, Professional Dev. | 0.0                     | 0.0       | 8.5             | 0.0       | 0.17                  |                     |
| Total TID Program                       |                          | 99.0                    | 0.0       | 100.0           | 0.0       | 2.99                  |                     |
| H. Other Programs                       |                          | 1.0                     | 0.0       | 0.0             | 0.0       | 0.01                  |                     |

Canadian Business Visitors: 45  
Local Business Visitors: 88

Trade Officers: 3

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS