

F. Harcourt, W. S. Archibald and H. J. King, city travelers.

A caller at the Toronto office of Bookseller and Stationer last month was Mr. George Craven, the bustling representative of the Charles H. Elliott Co., Philadelphia. Mr. Craven reports an enormous number of inquiries for his firm's goods in Canada.

Another visitor at the Toronto office of Bookseller and Stationer last month was Mr. J. G. Cloke, of the firm of Cloke & Son, Hamilton. Mr. Cloke has been many years in the book business, and is the proprietor of one of Canada's finest stores in this line.

Business Systems, Limited, have been incorporated by Dominion charter with headquarters at Toronto, to manufacture, buy and sell all kinds of stationery, including bound books, carbon papers and typewriting machines, etc. The capital stock is \$195,000.

J. and J. Sutherland, who opened a store in Woodstock, on April 8th, are delighted with the business there. They report that the Woodstock people are wide-awake and are good buyers with good taste. Trade in wedding stationery during June was excellent.

Ellams Duplicator Co. of Canada, Limited, have been incorporated at Montreal with a capital of \$20,000, to manufacture and deal in carbon and all kinds of duplicating papers, typewriter ribbons, and other typewriting supplies, inks, stationery and office specialties, etc.

A company to be known as the Dominion School Supply Co., Limited, has been incorporated at Toronto, with a capital of forty thousand dollars, to manufacture, buy, sell and deal in school supplies and chemical apparatus. The provisional directors are George Dunham, J. C. Spencer and W. W. Hodgson.

Mr. John N. Marley, representing the L. E. Waterman Co., of Canada, Limited, narrowly escaped severe injury in a runaway while in Victoria, B.C. "John" writes from Revelstoke, B.C., that in his endeavor to hold fast to the reins two of his fingers were seriously wrenched. This was deciphered with much difficulty, as his fingers are not yet in shape.

Chas. F. Dawson, the Montreal stationer, has a unique method of pushing the Clip Cap, a protection to prevent fountain pens from falling out of any pocket. A neat vest, appropriately framed, displayed in the window, contained in an upper pocket fountain pens held by the Clip Cap. This forcibly illustrates the firmness and security of the grip. It is designed by the Waterman people.

The Rolla L. Cruin Co., Limited, Ottawa, manufacturers of loose-leaf systems, have been granted supplementary letters patent increasing their capital stock to \$100,000. The firm have found this move absolutely necessary owing to the increased demand for their goods. They have, during the past year, more than doubled their capacity, and now stand out in the forefront of manufacturers in Canada.

On June 10 a sheriff took charge of the business of the Frazer & Geyer Co., manufacturers of fountain pens, at 22 Thomas street, New York. The business was started in 1897 by the firm of Frazer & Geyer, who were succeeded in 1899 by the corporation. In March, 1901, the firm gave two chattel mortgages on its effects for \$30,000, these also covering the assets of A. A. Waterman & Co., the firm's selling agents. The latter firm is now dissolved, but will be reorganized. It has no connection with the L. E. Waterman Co. whatever.

An interesting visitor last week at the Toronto office

of Bookseller and Stationer was Mr. H. W. B. Douglas, head of the Douglas Co., Limited, Edmonton, Alta. Mr. Douglas is visiting Eastern Canada on a combined business and pleasure trip. He has been favorably impressed with the new wholesale houses in Toronto, and thinks the city very attractive. He reports that owing to increased business, his firm will shortly move into enlarged premises. The readers of Bookseller and Stationer will probably see photos of the new store reproduced in the Fall. Business in the west is pronounced to be good.

John Lane Co., The Bodley Head, is the full name of the incorporated publishing house in New York, formerly the American branch of the English house. Mr. Rutger Bleecker Jewett, the vice-president of the new company, is the managing director. Associated with him on the board of directors are Mr. Spencer Trask, Mr. Robert W. DeForest, and Mr. Acosta Nichols. The new company will follow the general style of publications already associated with the name of the Bodley Head, and plan to extend and broaden the scope of the International Studio, which has already become established as the standard art magazine of the country.

General Leather Goods, Limited, is the name of a firm recently incorporated in Toronto for the manufacture of all kinds of leather goods. The factory of the firm is advantageously situated at 1184 Bathurst street, on the line of the C.P.R. and near the Niagara Power Co.'s lines. The plant of the firm has been running three months and the company has sufficient business on hand to warrant them in making a two-storey addition to their building, operations have already commenced. The firm manufacture ladies' and gentlemen's belts, razor straps, school bags, rug straps, skate straps, harness parts, halters, etc. The managing director is Mr. R. H. Cameron, who has had many years' practical experience in all branches of the business.

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