## EDWIN S. BAKER, ESQ.

Mr. Edwin S. Baker is a native of Bedfordshire, England, having been born on the 18th of January, 1868. He received hiseducation at College, London, after which he entered the Civil Service.

Removing to Canada with his family in the year 1884, he was engaged in various employments until the year 1891, when he became a clerk in the Head Office of The Sun Life of Canada, at Montreal. Two years later he was appointed Cashier at the Winnipeg Agency of the Company. This position he satisfactorily filled until the year 1898, when he was promoted to the position of Joint Manager with Mr. Thos. Gilroy.

"THE MASTER OF THE SHEEP FOLD."

Sally Pratt McLean Greene.

De massa ob de sheep fol' Dat guard the sheep fol' bin, Look out in de glomerin' meadows Whar de long night rain begin—So he calls to de hirelin' shee'd: "Is my sheep, is dey all come in?"

Oh, den says de hirelin' shepa'd,
"Dey's some, dey's black and thin,
And some dey's po' ol' wedda's,
But de res, dey's all brung in,
But de res' dey's all brung in."

Den de massa ob de sheep fol'
Dat guard the sheep fol' bin,
Goes down in the de glomerin' meadows,
Whar de long night rain begin—
So he le' down de ba's ob de sheep fol'
Callin' sof', "Come in, come in,"
Callin' sof', "Come in, come in."

Den up t'ro' the glomerin' meadows, T'ro' de col' night rain and win', And up t'ro' de glomerin' rain-paf Wha'r de sleet fa' pie'cin' thin, De po' los' sheep ob de sheep fol' Dey all comes gadderin' in, De po' los' sheep ob de sheep fol' Dey all comes gadderin' in.

## EQUITABLE DEALING.

FALCON SQUARE, INVERNESS (Scotland), Decr. 14th, 1898.

Jas. A. MacLennan, Eso., Agent Sun Life of Canada, Dingwall.

DEAR SIR, Referring to our conversation some time ago regarding the accidental drowning of my brother-in-law, Hugh Ross, in Big Salmon River, near Klondyke, I have much pleasure to inform you that to-day I have payment of my claim of £150 against your Company. This prompt settlement I look upon as most honorable on their part seeing Mr. Ross was only insured about eight or nine months ago, the accident happening so far away as I might say from civilization, and the only proof of death some papers found upon his body, a description of which was sent to me by the Police Inspector who found and buried the body some three weeks after the accident happened, at a place about a hundred miles from where the boat was wrecked. Although his friends and I (from the particulars received) were thoroughly satisfied the body found was Ross's, the payment of the claim under the circumstances without Doctor's or Registrar's certificate (which in that almost uninhabited part of Canada could not be got) I consider very generous on the part of the Sun Life of Canada, as they might have put me to no end of trouble

I cannot but wish your Company every success and I certainly will not fail to recommend it to my friends,

had they wished.

Yours very faithfully, GEO. GALLON.

## THE PITY OF IT.

In an address delivered by the brilliant orator, Chauncey M. Depew, he said: "It has been my fortune for a quarter of a century to be the counsel as a lawyer and associated in business with men whose accumulations distinguished them among their fellows as rich; it has been my experience, as I sum up through a quarter of a century of review of the lives of the thousand men who have been represented upon my ledger or in my secret counsel, that the majority of them have either failed in business or died poor." Simply because they neglected to provide an adequate life assurance.