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## Gerhard Heintzman Piano

Why?

Because its construction appeals to the reason, assuring purchasers of long service.

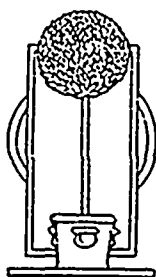
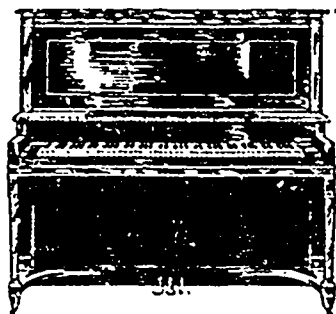
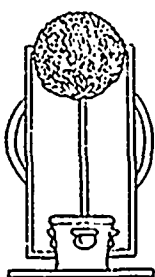
Because its appearance appeals to their sense of beauty.

Because its tone satisfies their musicians' instinct.

May we not send you a descriptive Catalogue, or if in City call at our new warerooms and see our exclusive designs.

### Gerhard Heintzman, Limited

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Most pianos have some good features

**Gourlay Pianos have all**  
the good features known to modern  
musical science.



Gourlay, Winter & Leeming  
188 Yonge Street,  
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## PROVINCIAL NOTES

### Eastern Annapolis Valley

Eunice Buchanan

The apple crop in most orchards far exceeded the early estimates of the growers and everywhere barrels are scarce. From twenty-five cents they gradually rose to forty cents and forty-five cents, and even then were hard to secure. Hundreds of barrels of apples are being emptied into bins to await the barrels. In the orchard dropped fruits are piled in heaps; the warehouses have not enough room, neither is there room in farm buildings, consequently the barrels are headed up and rolled on to planks under the trees. Barrel makers now charge eight cents for making.

By the beginning of October all the Gravensteins were shipped. From reports of the first boats they did not carry very well and one man received fifty cents each for one hundred and twenty barrels; others have had nine shillings for No. 2's and twelve shillings and sixpence for No. 1's. Ben Davis are being exported to Denmark, cider apples are going to Quebec. This year, owing to the excellence of the fruit, the sorting and grading is done rapidly. On the whole, good prices are expected.

The potato crop is short. One man planted twelve bushels of seed and dug eighty-seven bushels. The tubers are unusually large, there being very few small ones, and only a few big ones in a hill. The price began at fifty cents a bushel.

The evaporator at Berwick, which was burned, is now rebuilt and again at work. The vinegar factory has all its tanks full. Some orchardists finished picking the fruit by October eleventh, others a week later, but the scarcity of barrels has hindered the majority.

### Montreal

E. H. Wartman, Dominion Fruit Inspector

We had a wonderful fall to the eighteenth day of October on account of frosts from frost. I could have picked a nice bouquet of tender flowers from my garden on that date not injured in the least by frost.

I am more and more impressed as years go by inspecting fruits that the proper condition of fruit packing is to be perfectly dry. Apples packed wet in barrels do not dry out for a long time, and when opened they have a dull color and in many cases a mouldy appearance. Barrels that get a drenching rain never look so well again and when piled in cars in that condition when unloaded many a head comes out which is re-coopered with the loss of apples, that makes a slack barrel. A six-hoop barrel especially will flatten on the bottom of the car and never regain its normal shape.

McIntosh & Fameuse apples coming to the city from the Province of Quebec are particularly fine, high colored and spotless. They command a high price, in some cases as high as \$5 a barrel.

In the ten years of my stay here I never saw grapes bring so high an average price. New York State Keiffer pears are shipped by Montreal to Glasgow in barrels in car lots. Their condition is good and sound, but the fruit is ungraded. The barrel for pears seems to me a good way to give away a large parcel for little money. If properly handled in boxes they bring good money in Ireland.

I am glad to see some beautifully packed apples and pears going forward to Eng-