

ALL PREVIOUS RECORDS BROKEN

SUMMARY OF 1918 ACHIEVEMENTS

NEW ASSURANCES

| | | | | | |
|----------------------------------|---|---|---|---|------------------|
| Assurances Issued and Reinstated | - | - | - | - | \$ 19,135,750.00 |
| Increase over 1917 | - | - | - | - | 2,650,347.00 |

BUSINESS IN FORCE

| | | | | | |
|--|---|---|---|---|----------------|
| Business in Force, December 31st, 1918 | - | - | - | - | 108,572,703.00 |
| Increase over 1917 | - | - | - | - | 10,444,072.00 |

INCOME

| | | | | | |
|--------------------------------------|---|---|---|---|--------------|
| Cash Income,—Premiums, Interest, etc | - | - | - | - | 5,831,190.74 |
| Increase over 1917 | - | - | - | - | 722,180.11 |

ASSETS

| | | | | | |
|-------------------------------|---|---|---|---|---------------|
| Assets at December 31st, 1918 | - | - | - | - | 26,748,392.95 |
| Increase over 1917 | - | - | - | - | 2,162,609.08 |

PROFITS ALLOTTED TO POLICYHOLDERS

| | | | | | |
|--|---|---|---|---|------------|
| Profits set aside for Policyholders, Payable in 1919 | - | - | - | - | 487,410.00 |
| Increase over 1918 | - | - | - | - | 129,927.00 |

SURPLUS

| | | | | | |
|--|---|---|---|---|--------------|
| Total Surplus over all Liabilities and Capital, according to Company's Standard | - | - | - | - | 2,502,293.50 |
| Surplus on Basis of Insurance Act | - | - | - | - | 3,868,745.50 |
| Increase over 1917 | - | - | - | - | 198,155.96 |

GROWTH DURING PERIOD OF THE WAR

| Year | Business in Force | Assets | Surplus |
|------|-------------------|-----------------|----------------|
| 1913 | \$ 80,619,888.00 | \$17,540,387.21 | \$1,470,857.73 |
| 1918 | 108,572,703.00 | 26,748,392.95 | 2,502,293.50 |

The MANUFACTURERS LIFE

Insurance Company

DIRECTORS AND OFFICERS

President: W. G. GOODERHAM

Vice-Presidents: A. J. WILKES, K.C. C. C. DALTON

Directors:

M. J. BEATTY E. R. C. CLARKSON MAJOR M. R. GOODERHAM R. JUNKIN JOHN MASSEY
J. B. McKECHNIE F. GORDON OSLER DOUGLAS G. ROSS WM. STONE

General Manager and Actuary: J. B. McKECHNIE, F.I.A.

Treasurer: L. A. WINTER

Secretary: E. S. MACFARLANE

Manager of Agencies: A. MACKENZIE

Medical Referee: T. F. McMAHON, M.D.

C. L. SWEENEY, Branch Manager, - 506-7 Drummond Building, MONTREAL