POOR DOCUMENT

THE EVENING TIMES-STAR, ST. JOHN, N. B., SATURDAY, JANUARY 5, 1924

By STEVE HANNAGAN. New York, Dec. 27-Busy New York pauses to pay homage to two men who

began careers at scratch and fought to

It took one four years—the other 40.
They are entirely different types, and their paths to fame and fortune are widely diverging.
On the day that Robert E. M. Cowie, 69, was announced as the new president of the American Railways Express Company, a seat costing \$52,000 in the New York Stock Exchange was purchased for Benjamin Jacobsen, 32.
And on that same day, an unknown—to whom success did not come—leaped into the murky waters of East River. He got no plaudits.
Cowie, who was born in Scotland, went to work as an office boy for the American Express Company in Cleve-

American Express Company in Cleve-land 40 years ago. "Dig," he said, "is the way to suc-

One Office Boy Works Four Years In Wall Street and Wins a Seat On Exchange.

Another Works for One Corporation Forty Years and Becomes Its Presi-



ROBERT S. M. COWIE.

ates solidity, is methodical and confident in word and action and possesses a sense of humor. His rise has been constant, though slow—a man who conquered one thing at a time. His position, built on a strong foundation, is stable. Cowie has been married to the same girl "nearly 40 years."

Jacobsen came to hustling New York from Courland, Latvia, early in life, left school at 14 and went to work as a page in the New York Stock Exchange.

Four years ago he was employed by the 45-year-old firm of Harris & Fuller, brokers, as telephone clerk on the floor of the exchange.

door of the exchange.

His salary was \$25 a week—now his noome is \$25,000 a year.

"Mr. Jacobsen must be a remarkable "Mr. Jacobsen must be a remarkable"

income is \$25,000 a year.

Jacobsen's expensive seat in the exchange is the goal of men who have given years of their life to Wall Street.

On the first of the year he becomes a junior member of the firm he joined advancement.

Possibly the only four years ago.

"Ambiton, application and aggresincidents of their unusual careers.

young man," said Cowle when he was told of the young broker's rapid rise. "I'd like to meet that chap," beamed Jacobsen when he was told of Cowie's

Gets Life Prison in What Court Calls "Most Horrible Case."

Manchester, Jan. 5.—Poignant scenes were witnessed at Manchester Assizes when a man's fiendish cruelty in cut-ting off the hands of his step-daughter, ared five, was described in broken sen-

tences by counsel.

Women staggered from the public galleries, unable to listen longer, and there were exclamations of horror all over the court. Some of the jurors overcome by emotion, turned their faces aside as the story of the prime was

The man, John Whalley, of Accring-ton, was sentenced to penal servitude for life.

Agnes Wildman, was thus spared the ordeal of repeating the evidence.

The court in passing sentence, said that the case was the most horrible ever listened to

that the case was the most letter that the copper and Brass Rever listened to.

"It was a cold, calculated, fiendish attempt to be avenged on your wife through this unfortunate child, I am afraid that no punishment I can inflict adequate."

Public feeling on behalf of the child was so aroused that a sum of \$30,000 was raised to provide for her future.



Clear Your Skin Restore Your Hair With Cuticura

Daily use of the Soap keeps the skin fresh and clear, while touches of the Ointment now and then as needed soothe and heal the first pim-ples, redness, roughness or scalp

Nearly Six Billions Expenditure For Buildings Makes Record

New York, Jan. 3 .- The Copper and Brass Research Association's annual survey of building construction, places the total expenditure during 1923 at \$5,922,900,000, the largest of any year n the history of the building industry. During 1923 the expenditure for residential buildings, including dwellings, apartments and hotels, amounted to \$2,302,240,000, so that nearly 40 per cent. of the total expenditure went to relieve the housing shortage.

Construction in 1923 was divided among the different classes of	f building as	į
ollows:—		
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Schools	19.67	
	in all classes	Į

As a result of the last two years of construction t building brought about by the war has been steadily reduced. July 1, 1921, saw an estimated building shortage of \$8,084,985,000, and construction during the remainder of the year reduced this figure to \$6,363.835,000 on January 1. 1922.

Construction in 1922 reached the total of \$4,910,000,000, of which \$3,125,000,000 represented the nominal yearly demand for new construction, so that the

Total construction of \$5,922,900,000 during 1923 has contributed further to relieve this building shortage by a total of \$2,617,900,000, leaving a shortage on January 1, 1924, of \$1,960,935,000. The total expenditure for building construction during 1924 is estimated by the Copper and Brass Research Association at \$4,835,935,000, of which amount

ney, and jointeyed home which left Bristol at 6.30 in the evening. While the train was speeding at 40 miles an hour between Mangotsfield and Wickar, Mr. Honeyborne, comfortably ensconced in a corner seat, went to sleep. The noise of the train entering Wickwar tunnel aroused him. Looking through the window he saw the lights of the train reflected on the tunnel walls, and, thinking they were the station lights, he opened the door and stepped out into space, his amazed fellow-passengers having no chance of stooping him.

The communication cord was pulled and the train stopped, but as it had traveled some little distance from the scene the journey was resumed to

party set out to get the body they expected to find. To their astonishment

The figures issued show that while the fire and discovered that there was HIS OVERCOAT

English Butcher Has Wonderful Escape from Death
Leaving Train.

London, Jan. 5.— Edwin Honeyborne shelters, borne of Wickwar, a butcher well known at the markets of Somerset, Gloucestershire and Wiltshire, is receiving congratulations from a host of riends on a most miraculous escape from death. Mr. Honeyborne was one of the judges at the great Christmas at stock show at Farrington, Gurney, and journeyed home by a train which left Bristol at 6.30 in the evening. While the train was speeding at 40 miles an hour between Mangots, field and Wilckar, Mr. Honeyborne, and for the properties of the course of the surface of the course of the surface of the surface of the surface of the surface of such commodities as the work ing man buys with his wages has increased 75 per cent. since 1843, during the same time the weekly wage carned has increased 85 per cent., or in other words, the words, the weekly wage today will purchase in such things as clothing, food, heat, shelter, etc., six and one-half though there was very little space between the walls and the ralls, his way for the sufficiency of the community life in those days was frought and though there was very little space between the walls in the darkness, and fully expecting to be cut to pieces by the necessities of the community life in those days was frought already to the firm and people went without many of the shelter to keep out of the rain and people went without many of the letter in front of the cost of such commodities as the work. The figures issued show that while the fire and discovered that there was a secret letter to the respondent on the cost of such commodities as the work. The figures issued show that while the fire and discovered that there was a secret letter to the respondent on the back. It read.

The figures issued show that while the fire and discovered that there was a secret letter to the respondent on the secret. It shall have to the fire as such thi

Don't Cough! Mix Minard's with molasses and take a teaspoonful. Also gargle with Minard's in water. Minard's gives quick relief.





ing Problem Harder

In 1843.

New York, Jan. 5.—(United Press)
Our grandfathers, or at least that portion of them who earned their bread by the sweat of their brow, whether that sweat was the product of manual or clerkly labor, had none of the luxuries which today form an almost indispensable part of the life of the average workingman or man in moderate circumstances.

A comparison of the history of wages with the cost of living for the last eighty years, compiled by Cheney Brothers, New York bankers, from their wage records and from figures of the United States Bureau of Labor Statistics, show that the high cost of living was a far greater problem in 1843 than now, or, to put it differently, while living undoubtedly comes high today, we have the means to pay for it, whereas eighty years ago the struggle to make ends meet resulted in a lowering of standard of living to the bare necessities.

The figures issued show that while the

London, Jan. 5.—How he discovered a secret message in invisible ink written on an apparently innocent letter New York Bankers Say Liv- to his wife was the story told on behalf of a young husband in the Divorce Court, when Harold Bottom, manager

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is something new in all leading garages and service stations, giving "Maple Leaf" Non-freeze protection.

After you have had a mixture of "Maple Leaf" denatured Alcohol and water in your radiator for a while and you wish to know how strong the mixture is, just stop at any garage or service station displaying the "Maple Leaf" denatured Alcohol sign, and they will test the mixture with an "Alco-Meter" and tell you the exact Freezing Point.

THAT'S "ALCO-METER" SERVICE

Only mixtures of "Maple Leaf" denatured Alcohol and water can be tested in this way. The exact freezing resistance of other mixtures become unknown after a time, and expose your car to the risks

A mixture of "Maple Leaf" denatured Alcohol and

water gives better satisfaction at less cost. Correct Winter Driving preparations when "Maple Leaf" denatured Alcohol is used, are as follows:

Empty and flush the radiator and cooling system and see that there are no leaks.

Allow a free flow of air to the fan at all times. Then with Marle Leaf Brand denatured Alcohol in your radiator—your car is completely protected, Tighten the gaskets. Put fan and belt in good order and renew belt if necessary.



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On account of the large increase in our business we have been buying in large quantities so as to be able to supply the demands of our many customers. And now has come the time to clear up the balance of stock, which must be sold Regardless of Cost. EVERY COAT AND SUIT IN THE STORE, IF POSSIBLE,

MUST BE CLEARED OUT It will pay you to get what you need now, before the Bargains

are all picked over. You will find among our stock just now, some of the Best Values we have ever offered. If you have ever been a customer of ours you know what that means.

EVERYTHING IN MEN'S, WOMEN'S, AND CHILDREN'S CLOTHING GOING AT LESS THAN MANUFACTURER'S PRICES

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Ladies' Mannish Coats Regular Price from \$16.00 to \$25.00 Sale Price from \$8.98 to \$14.98

Ladies' Mannish Coats

With Fur Collars Regular Price from \$22.00 to \$30.00 Sale Price from \$13.98 to \$19.98

Ladies' Wrap Coats Different Cloths and Styles Regular Price, \$25.00 to \$45.00 Sale Price from \$15.98 to \$31.00

Ladies' Coats With Fur Collars and Cuffs

Regular Price from \$25.00 to \$55.00 Sale Price from \$16.98 to \$39.00

Some of Last Season's Coats Worth from \$15.00 to \$25.00 To Clear, \$6.98

Ladies' Shirtwaists and Corsets at Special Cut Prices During Sale

Girl's Coats With Fur Collars and some with Fur Collars and Cuffs to fit from 3 to 7 years. Sale Price \$5.98, \$6.98 and \$7.98

Girls' Coats With Cloth Collars to fit from 2 to 6 years. Sale Price, \$3.98 to \$6.98

Girls' Coats

to fit from 7 to 14 years. Some with Fur Collar, some with Fur Collar and Cuffs and some with Cloth Collar. Sale Price from \$5.98 to \$15.98 Regular Price from \$8.50 to \$22.00

Ladies' Skirts in different Cloths, Styles and Shades. Regular Price from \$5.50 to \$8.50

Sale Price, \$3.98 to \$6.98 Ladies' Dresses in different Cloths, Styles and Shades too

Regular Prices, \$9.98 to \$33.00

numerous to mention here.

Sale Prices from \$6.98 to \$25.00 Ladies' Suits

Worth from \$22.00 to \$39.00 Sale Price, \$15.98 to \$22.00

Ladies' Rain Coats From \$3.98 to \$12.00

MEN'S DEPARTMENT

Men's Overcoats (A few only) Regular \$25.00.....Sale Price, \$15.98
Regular \$30.00....Sale Price, \$20.00
Regular \$35.00....Sale Price, \$25,00

Men's Overcoats

Checked Back Cloths, Semi Silk Lined, 3-Checked Back Cloths, Semi Silk Lined, 3Piece Belt, Raglan Sleeves, etc.
Regular \$39.00..... Sale Price, \$31.00
Regular \$39.00.... Sale Price, \$29.00
Regular \$35.00.... Sale Price, \$28.00
Regular \$35.00.... Sale Price, \$25.00
Regular \$30.00... Sale Price, \$22.00
Regular \$25.00.... Sale Price, \$20.00

Men's Melton Overcoats

Only a few left. Regular \$25.00 and \$30.00 Sale Price, \$15.98

Men's Suits, Best English Worsted Worth from \$30.00 to \$39.00

Sale Price, \$25.00 to \$33.00 Men's Suits, English Worsted

Guaranteed Colors, 2 Pairs of Pants Regular Price, \$35.00 Sale Price, \$27.00

Men's All-wool Tweed Suits

Men's Good Strong Work Suits (In Hewson All-wool Untearable Cloths) Regular \$25.00 Sale Price, \$18.00
Regular \$20.00 Sale Price, \$15.98
Regular \$18.00 Sale Price, \$14.98
Regular \$15.00 Sale Price, \$12.00

Boys' Overcoats, Sizes 30 to 36 Worth \$13.00 to \$15 Sale Price, \$7.98 to \$9.98

Boys' Suits, 2 Pairs Pants Sale Price, \$7.98 to \$11.00

Men's All-wool Underwear (Special Prices)

Men's Work Shirts (Flannel)

Men's Ties, Negligee Shirts at Special Prices

Men's Wool Scarf, 69c. and 98c.

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