

## Proceedings and Addresses GREAT WATERWAYS CONFERENCE

Windsor, Oniario

## 18th and 19th November, 1919

HE opening session convened at 3 p. m. when the Chairman, Mr F. A. Nancekivell, opened the proceedings with the following introductory remarks:

Opening Address - Chairman, F. A. Nancekivell:

Gentlenien,

It is senreoly necessary for me to go into detail as to the reason fer the eniting of this Conference. The general views of our Committee have been placed before you in correspondence exchanged. However, might I just touch very hriefly upon a few of the hasic ideas hehind this movoment:

The opinion is expressed on every hand that these are serious times for this country, and, indeed, for the whole civilized world. Never was there more urgent necessity for the greatest feresight and wisdom in the pianning of our commercial future. The world's markets are being realigned; and if we are to have prosperlty, we must reach out for foreign trade both in our natural and mnnufactured products. And, if we are to compote with other countries for world trade, we must keep down our costs of production and delivery.

Transportation charges on raw material and finished products constitute quite a jarge percentage of the cost to the ultimate consumer. Therefore, any saving effected in such charges will yield hig

results in both foreign and domestic trade.

Water Transportation, as everyone knows, is much cheaper than raii transportation; and, when we consider what a wonderful natural system of inland waterways is the joint heritage of Canada and the United States, and how comparatively ittie it is necessary to do in addition to that niready done, to give us a deep waterway from the Atlantic Tidewater to the head of the Great Lakes, then, surely, now is the time to get hehind the project and push it through.

In addition to the actual savings in transportation costs of

goods inward and outward, the development of electrical energy possible in connection with the work would most desirably offset the present and anticipated coal shortage; and, if sold at a reasonable

price, would go far to finance the project.

The particular features with figures and estimates of this proposed work will he dealt with by different spenkers today and to-morrow who, I helieve, will prove to you that, not only is the pro-ject most desirable, but, that it should he actually considered as an emorgency of the most urgent kind.