

not be issued unless he had to make his payments to the primary producer within ten days or every week in other industries.

Mr. ROBINSON: I have said that I feel there is an area here in which negotiation can be conducted to overcome some of this risk.

Mr. McLEAN (*Charlotte*): Not only do we have to supply the fishermen with things they need but we have to pay them every week too. Even if the processors have to give an advance on the crop, as I imagine sometimes they do, could they not pay them every week just the same?

Mr. ROBINSON: I would certainly be inclined to think this should be looked at with the idea that something could be arrived at that would be more satisfactory than the present arrangement.

Mr. McLEAN (*Charlotte*): It seems to me that all the primary producer is asking is to be put on the same footing as the rest of them. If he was doing business in a business way and getting his payment every week, I do not see why they would need anything.

Mr. ROBINSON: Mr. McLean, I know you have experience of handling this sort of thing and the methods by which you pay for the product. Am I not correct in saying that the can manufacturers will put cans into warehouses for processors months before the cans will even be touched? Would you not say that they are also there for financing the processor? This is the whole point. If you start playing around with one, where do you quit?

Mr. McLEAN (*Charlotte*): I agree with that. We put cans in the warehouse seven months beforehand, but they are our cans; we make them. We do sometimes buy cans, we buy round cans; but then it is always 10 days.

Mr. ROBINSON: I am told that the can manufacturers will anticipate the number of cans they have to produce for the peak crop, let us say, in a certain area where they have four or five customers, and as long as they have the contract—not the money, the contract,—they will put in the cans.

Mr. Limoges, would you know about this?

Mr. McLEAN (*Charlotte*): But they still continue to own the cans.

Mr. LIMOGES: They put up the cans and deliver them months and months ahead.

Mr. McLEAN (*Charlotte*): But they retain ownership. Even if they do put them in, they retain the ownership.

Mr. THOMAS: Mr. Chairman, some of my questions have been partially answered but perhaps it will do no harm to get this information worded in a different way.

On page 2 of the brief it is suggested that the growers might do something to protect themselves by way of a levy on the goods which are furnished to the canners. I am not quite clear about this. Is the witness suggesting that the processors should set up this fund or is it suggested that the producer should do so?

Mr. ROBINSON: No, I had in mind that this would be like a growers' pool to which they would contribute to help to equalize any loss some of their members may be unfortunate enough to sustain.

Mr. KLEIN: To pay for their own losses.

Mr. ROBINSON: Yes. I am not saying you could not sell the processor on coming part way into this.

Mr. THOMAS: Have the processors given consideration to setting up a fund?

Mr. ROBINSON: I would not be able to answer that because I am not sure whether they have or not. But here again, I would say that if we work together we will find a solution to this. We have this bill in front of us. We know there are problems. We know there are unhappy situations.