

Modern Designs
5900 Mayo Street
Hollywood
Florida, 33023

Phone No: 305/961 1362

Charles G. Lynn, President

Modern Designs operates two stores but is planning a further four outlets. Mr Lynn describes his operation as a warehouse and as a specialty store. He sells imported furniture mainly from Taiwan and Scandinavia includes KD products in his product line and is interested in new sources. He has bought from Canadian companies in the past. He is prepared to sell medium priced KD products.

Scanfurn Imports of La Jolla
5665 La Jolla Blvd.
La Jolla
California, 92037

Phone No: 619/454 1366

John Morton, Sales Manager

Scanfurn operates one store in La Jolla, which is close to San Diego. The company purchases product KD and assembles it in the store before delivering to the consumer. Scanfurn sells mainly Danish furniture and buys at the Copenhagen Fair usually on a factory direct basis. Mr Morton is interested in new suppliers who should quote him ex-factory prices. He sells Bedroom, upholstered seating, occasional, accent pieces, dining, lighting, and accessories.

Furniture To Go Inc.
119 Collins Drive
Marlboro
Massachusetts, 01752

Phone No: 617/366 6039

Alan Kinorson, President

Furniture To Go is a young company with two stores in eastern Massachusetts. Five more outlets are planned for the near future. The company is open to new products in all categories and interested in the best suppliers. Currently buying product from Italy, Scandinavia, eastern Europe, Taiwan and Canada. Pleased with Canadian products. Buys mainly from importer /wholesalers on open a/c or at 90 days. Requires ex-US supplier warehouse pricing. Considers KD furniture should be sold separate from conventional products.