

OPENINGS FOR TRADE

Four British Trade Commissioners Report Opportunities to Take German Business

In connection with the campaign to take from Germany its extensive trade, the British government requested its trade commissioners to cable information as to financial and commercial conditions in their districts and as to likelihood of regular payments being forthcoming for goods supplied. This information has been embodied in a special report submitted to the manufacturers of the United Kingdom, and is as follows:—

In Canada, Mr. C. Hamilton Wickes, with headquarters at Montreal, reports that, according to the information which he has been able to obtain, the present financial condition of importers is generally satisfactory. The approximate value of import trade from Germany is £3,000,000. The following is a list of certain goods in which, in his opinion, British firms might extend their trade as the result of existing conditions:—

Bristles, brooms, brass articles, brass tubing, boiler tubes, beans, combs, clothing, crude glycerine, litharge, lead pencils, locomotive tires, optical instruments, piano keys, ivory, perfumery, purses, leather, medicinal materials, chinaware, carbons, cutlery, carding machinery, copper tubing, electrical apparatus, enamelled ware, furs, ferro-silicon, fabrics for neckties, gelatine, glassware, gloves, gun wads, hides, hops, lamps, rubber, skates, socks, toys, velvets and zinc bars.

In Australia and New Zealand.

In Australia the British trade commissioner reports that the financial position in that market is strong. The Federal government is prepared to support the banks if necessary, and the execution of Federal, public and state works will be continued. The commercial position appears sound, as the banks are adequately supporting merchants. He considers that there is a good opportunity for manufacturers to secure valuable trade. Firms should cable to their agents that they are able to fill orders if they are in a position to give this assurance. Particular attention should be directed to trade in fencing wire, mild steel, wire netting, cotton hosiery, minor articles for apparel, rubber goods and chinaware.

From New Zealand the trade commissioner reports that the present conditions of trade are disturbed, but he anticipates that this is only temporary, and considers prospects to be good, and regular payments likely to be maintained. The demand for necessities is not likely to diminish. An increasing demand for British goods may be expected, but prompt overtures should be made so as to anticipate competition from America.

In South Africa.

The trade commissioner in South Africa reports the existence of depression due to drought which was accentuated by the war. Prices for foodstuffs rose to a high level at first, but concerted action by the merchants and the reassuring statements which the Dominion government was in a position to make resulted in prices of present stock being fixed at 10 per cent. more than the normal market price. The action of his Majesty's government regarding insurance against war risks is highly appreciated. The banks are fully prepared to finance reputable merchants as hitherto, and merchants are ready to carry on trade. Indents supplied previously by Germany and Austria will be executed by the United Kingdom and France. The unavoidable decrease in the exports of diamonds, hides and feathers will affect the community proportionately.

COMPANIES CHANGING NAMES.

The following company in New Brunswick has changed its name:—

The New Brunswick Hydro-Electric Company to New Brunswick Power Company.

The following company in Ontario has changed its name:—

Olympia Club to the Iron Duke.

THE DOMINION SAVINGS AND INVESTMENT SOCIETY

Masonic Temple Building, London, Canada

Interest at 4 per cent. payable half yearly on Debentures

T. H. PURDOM, K.C., President

NATHANIEL MILLS, Manager

Alloway & Champion, Limited

BANKERS AND BROKERS

(Members Winnipeg Stock Exchange)

362 & 667 Main Street, WINNIPEG, Man.

THE TORONTO MORTGAGE COMPANY

Quarterly Dividend

Notice is hereby given that a Dividend of Two per cent., being at the rate of Eight per cent. per annum, upon the paid-up Capital Stock of this Company, has been declared for the current quarter, and that the same will be payable on and after 1st Oct., 1914, to shareholders of record on the books of the Company at the close of business on 15th inst. By Order of the Board,

3rd September, 1914.

WALTER GILLESPIE, Manager.

The London and Canadian Loan and Agency Co., Ltd.

DIVIDEND No. 94.

NOTICE is hereby given that a Dividend of Two Per Cent., for the quarter ending 30th September, 1914, upon the Paid-Up Capital Stock of the Company, has this day been declared, and will be payable on and after the First day of October, 1914, to Shareholders of record at the close of business on the 15th September, 1914.

Toronto, Sept. 1st, 1914.

By Order of the Board,
V. B. WADSWORTH, Manager.

THE COMMERCIAL LOAN AND TRUST CO.

Head Office - - - WINNIPEG

THOS. D. ROBINSON President. C. W. N. KENNEDY, Vice-President.

WESTERN MORTGAGE INVESTMENTS UNDERTAKEN FOR CLIENTS. Correspondence Solicited.

W. H. SPROULE, Manager.

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For a limited time we will issue debentures bearing 5% interest payable half-yearly

The Dominion Permanent Loan Company

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HON. J. R. STRATTON, President

F. M. HOLLAND, Gen. Manager

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J. C. KYLE, Manager, 428 Main Street, Winnipeg

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