



that

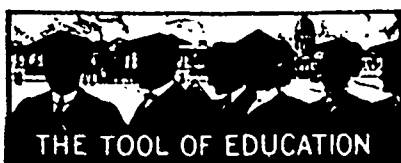
Waterman's Ideal Fountain Pen.

The pen with the Clip-Cap

is the universal thought-catcher. For taking notes in the Class-room or out of it. For making copies of important things at all times. It has never failed to flow the instant the nib touched paper. It.

IS

indispensable in School or College and generally acknowledged to be the Student's constant companion.



Therefore, you should see that your stock is in good condition for the School and College trade.

Another thing is

Waterman's Ideal Fountain Pen Ink Fillers and Ink

These are put up in all sizes, from two ounces to a quart.
Desk and Travellers Fillers are particularly popular.



WRITE FOR LIST AND SUGGESTED ASSORTMENTS OF PENS AND INK.



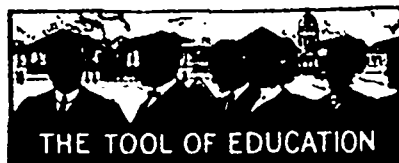
that the

KOH-I-NOOR PENCIL

so free from all flinty spots that won't write and soft spots that cause the pencil to slip should be in use for drafting and sketching of all kinds, in the Class-room or out of it because it

IS

the world's best pencil and makes a uniform stroke at all times. 17 degrees ranging from 6B. to 9H.



Therefore, you should see that stock is in good condition for School and College trade.

Another thing is

Hardtmuth's Mephisto 73 B. Copying Pencil

A new pencil that is made with an extra hard lead for manifolding purposes.

It will make extra copies perfectly and it is in every other way as satisfactory as pen and ink.



WRITE FOR CIRCULARS AND DISCOUNT SHEET ON HARDTMUTH'S SPECIALTIES.

Distributors for Canada

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