



MR. C. C. KNIGHT,
Manager Eastern Townships
Sun Life of Canada, Sherbrooke.

Mr. C. C. Knight is manager of the Sun Life of Canada for the Eastern Townships, with headquarters at Sherbrooke. He entered the employ of the Company, at head office, in 1894, and was promoted to his present responsible position in 1897. The new building which the Company has erected at Sherbrooke is evidence that the Company has unlimited faith in Mr. Knight's ability, and also of the strength of the Company's business in his territory. The recent outing, at Knowlton, was in Mr. Knight's district, and the popularity of the Company was plainly seen. It is fully expected that the good impression created at Knowlton will aid in enrolling the citizens of the district who are not already assured with Canada's "Prosperous and Progressive" Company.



What the prevailing aspiration dictates is the trend of civilization.

First Prize Outing Song.

Air—"Marching thro' Georgia."

By MR. ROBT. REID, Montreal.

Once more we greet the open skies, the mountains and the streams,
Awaken'd with a glorious thrill from winter's icy dreams,
For Sol hath donn'd his summer smile, and, basking in his beams,
Come the children of the Sun Life of Canada.

The Sun Life! the Sun Life! a band of workers we,
United in the love we bear our good old Company,
For while the stately mountains stand and rivers seek the sea
We'll be loyal to the Sun Life of Canada.

Old Sol he is our patron saint, a chief of great renown,
And gaily laughs the world to him when gaily he looks down:
But to wake the sunny smile of joy from Fortune's darkest frown

Is the mission of the Sun Life of Canada.
The Sun Life! the Sun Life! you'll find us staunch and true,
When tears are rife, and wounds are sore, and noble deeds to do,
Our scheme of succour rings the world from the Pole to Timbuctoo;
All are welcomed by the Sun Life of Canada.

So Sol may shine or Sol may sleep, we'll hold our onward way,
And if to-morrow we must work, we'll have our fun to-day,
For Jack must not be dull or slow if he intends to stay

In the service of the Sun Life of Canada.
The Sun Life! the Sun Life! that grand old Company;
A thousand glorious days like this may all its servants see;
And every one bring added wealth to it, and you, and me,
And the patrons of the Sun Life of Canada.



Spain has more sunshine than any country in Europe. The yearly average is 3,000 hours; in England it is 1,400.