

Seven hundred millions in wages, and double or treble that in product and added values, is a consideration not unworthy the attention of social scientists. To favor an exodus to the land is, I believe, the highest type of benevolence, and the surest and safest solution of the labor problem.

Besides engaging Thompson, I tentatively bespoke the services of his wife and son. Mrs. Thompson was to come for \$15 a month and a half-dollar raise for each six months, the son on the same terms as the father.

The other man whom I engaged that day was William Johnson, a tall, blond Swede about twenty-six years old. Johnson had learned gardening in the old country, and had followed it two years in the new. He was then employed in a market gardener's greenhouse; but he wanted to change from under glass to out of doors, and to have charge of a lawn, shrubs, flowers, and a kitchen garden. He spoke brokenly, but intelligently, had an honest eye, and looked to me like a real "find." Polly, who was to be his immediate boss, was pleased with him, and we took him with the understanding that he was to make himself generally useful until the time came for his special line of work. I now had two men engaged (with a possible third) and one woman, and my *venire* was exhausted.

Two days later I again advertised, and out of