

Most Grocers Will Give You "SALADA"

Ceylon Tea when you ask for it, but there are others who would rather make a big profit than serve you well. Ask for "Salada" and see that you get it.

BLACK, MIXED or GREEN.

Sold Only in Lead Packets.

By all Grocers,

013



By the winter's fire—think this over: One-third of all the cars on the highway are Ford cars. Could this remarkable condition be possible—did not the Ford indisputably excel in economy and real worth? Think it over—by the winter's fire.

Think of it—nearly 200,000 Fords have been sold and delivered. New prices — runabout \$675—touring car \$750—delivery car \$775 — town car \$1,000—with all equipment, f.o.b. Walkerville, Ont. Get particulars from Ford Motor Company of Canada, Limited, Walkerville, Ont., Canada.



BEETHAM'S La-rola

Is a perfect emollient milk quickly absorbed by the skin, leaving no trace of grease or stickiness after use. Allaying and soothing all forms of irritation caused by Frost, Cold Winds, and Hard Water, it not only

PRESERVES THE SKIN and beautifies the complexion, making it SOFT, SMOOTH AND WHITE, LIKE THE PETALS OF THE LILY.

The daily use of La-rola effectually prevents all Redness, Roughness, Irritation, and Chaps, and gives a resisting power to the skin in changeable weather. Delightfully soothing and Refreshing after MOTORING, GOLFING, SHOOTING, CYCLING, DANCING, ETC.

Men will find it wonderfully soothing if applied after shaving.

M. BEETHAM & SON

CHELTENHAM, ENG.

JOHN BEGG, Limited

DISTILLERS OF

Royal Lochnagar Scotch Whisky

Have held the Royal Warrants for over 60 years, which is a great reputation in itself and a sufficient guarantee of Quality.

"Who Said Begg's?" We All Did

SOLE AGENTS FOR CANADA

F. EDWARDS & CO., Wholesale Wine and Spirit Merchants

18 Front St. E., Toronto, Ont.

In Lighter Vein

A New Interpretation.—An Irishman walking along the road beside a golf links was struck between the shoulders by a golf ball. The force of the blow almost knocked him down. When he recovered he observed a golfer running toward him.

"Are you hurt?" asked the player. "Why didn't you get out of the way?"

"An' why should I get out of the way?" asked Pat. "I didn't know there were any assassins round here."

"But I called 'fore,' that is a sign for you to get out of the way."

"Oh, it is, is it?" said Pat. "Well, thin, when I say 'foive' it is a sign that you are going to get hit on the nose. 'Foive.'"

There Are Exceptions.—"When one reads he should read something to improve his mind."

"Quite so. Still, it is imperative for some of us to read laundry lists and time-tables occasionally."—Birmingham Age-Herald.

Giving Away Trade Secrets.—Little One (at mamma's dinner-party)—"Mother, will the dessert hurt me, or is there enough to go round?"

The Optimist.

Said a cheerful old bear at the Zoo:

"I never have time to feel blue.

If it bores me, you know,

To walk to and fro,

I reverse it and walk fro and to."

—Century.

Conservation of Energy.—"Yes, said the old man, "I find my strength is failing somewhat. I used to walk around the block every morning, but lately I feel so tired when I get half way round I have to turn and come back."—Woman's Home Companion.

A Warm Come-back.—Finding a lady reading "Twelfth Night," a facetious doctor asked: "When Shakespeare wrote about 'Patience on a monument' did he mean doctors' patients?"

"No," said the lady, "you find them under monuments, not on them."

Efficient.—The train robber suddenly appeared as many of the passengers were preparing to retire for the night.

"Come, shell out!" he demanded, as he stood towering above an Eastern clergyman, who had just finished a devout prayer.

The minister looked at him sadly for a moment, then said:

"If I had such energetic fellows as you to pass the plate now and then, I might have something to give you."—Harper's Magazine.

A Matter of Relationship.—Two chance acquaintances from Ireland were talking together.

"An' so yer name is Riley?" said one.

"Are yez anny relation to Tim Riley?"

"Very dishtantly," said the other.

"Oi wus me mother's first child, an' Tim was the twelfth."—Ladies' Home Journal.

Near Truths.

Some people are so modest about their immorality that one scarcely knows of it at all and others are so immodest about their morality that one longs for them to fall.

Slang is the nearest approach to a universal language as yet invented. It is the national speech of America and the music hall, which practically amounts to the same thing. Slang has superseded the French idiom in polite letter-writing.

As a rule those who feel are incapable of expression and those who express are incapable of feeling.

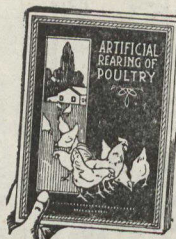
To succeed is to turn your friends into enemies and your enemies into friends.

—The Tatler.

No Souvenirs for Him.—Smith, purchasing for his wife some tea in a small dingy shop, was horrified when he untied the package to find therein a slip of paper reading thus:

"The holder of this coupon when properly punched is entitled to a beautiful souvenir."

You Need This FREE BOOK



Poultry Experts say it is the most practical, helpful book on poultry raising published.

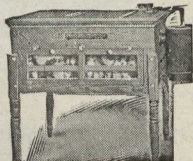
It contains the results of years of experience—tells how the most successful poultrymen make big money—how you can succeed with very little capital—how you can make your own brooder—how to construct your hen houses, coops, etc.—in fact every one of its 112 pages bristles with money-making, money saving facts. No manufacturer ever put out such a book before. Think of it—75 of its 112 pages contain no advertising—just helpful information and beautiful illustrations that will interest and instruct.

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Just write a postcard for it today. Read how one man made \$12,000 in one year raising poultry. Get the benefit of the experience of others. Learn how to select your layers—what feeds are best—how to treat diseases, etc. We publish this big book and distribute it free and postpaid because we want every man, woman or child we start in the poultry business to succeed and make money. A little helpful advice and information at the start will prevent serious mistakes. Before you buy an incubator you will surely want to know about the 1913 Prairie State Sand Tray and other new improvements. See for yourself why

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hatch and raise strong healthy chicks—the kind that grow into profits fast. Prairie State machines are endorsed by the leading experiment stations and agricultural colleges everywhere. Sending for the book does not obligate you. Write today. Ship your eggs to us and get highest market prices.

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COSGRAVES

Half and Half

Simply delicious—this glorious, sparkling, family beer. Has an irresistible tang that aids digestion and acts as a tonic.

At all hotels and dealers.

Goddard's Plate Powder



The best polish for all silverware. Made and used for over 80 years in England.

25c. a box at your dealer's, or postpaid from

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