

The following table presents historical information of the contribution of tariff regulated and currently nonregulated services to the Company's revenues from operations.

### Tariff Regulated Services

	Year ended December 31,				
	1987	1988	1989	1990	1991
	(Ch\$ million)				
<b>SERVICES SUBJECT TO TARIFF REGULATION:</b>					
Local service:					
"Flat fee" charge system (1)	7,187	8,321	6,821	8,362	12,008
"Per call" charge system (1)	32,413	34,874	35,518	42,381	55,547
<b>Total Local Service</b>	<b>39,600</b>	<b>43,195</b>	<b>42,339</b>	<b>50,743</b>	<b>67,555</b>
Lines sales and connections					
Line sales	2,800	7,672	17,121	10,399	4,878
Connections (2)	2,744	3,832	5,692	12,006	15,549
<b>Total lines sales and connections</b>	<b>5,544</b>	<b>11,504</b>	<b>22,813</b>	<b>22,405</b>	<b>20,427</b>
Long distance service:					
Domestic (3)	23,657	27,633	32,610	31,935	39,453
International	5,434	5,848	6,601	9,133	11,059
<b>Total long distance service</b>	<b>29,091</b>	<b>33,481</b>	<b>39,211</b>	<b>41,068</b>	<b>50,512</b>
<b>Total of services subject to tariff regulation</b>	<b>74,235</b>	<b>88,180</b>	<b>104,363</b>	<b>114,216</b>	<b>138,494</b>
<b>SERVICES NOT CURRENTLY SUBJECT TO TARIFF REGULATION:</b>					
Public telephones	6,841	8,021	8,899	9,804	11,648
Directory advertising	2,567	3,016	3,833	4,272	4,963
Private telephone systems and equipment	3,350	3,589	5,530	8,608	10,285
Cellular telephone services			3,978	4,691	8,124
Other (4)	860	1,091	2,332	6,512	6,153
<b>Total of services not currently subject to tariff regulation</b>	<b>13,618</b>	<b>15,717</b>	<b>24,572</b>	<b>33,887</b>	<b>41,173</b>
<b>Total operating revenues</b>	<b>87,853</b>	<b>103,897</b>	<b>128,935</b>	<b>148,103</b>	<b>179,667</b>

- (1) For a discussion of the Company's "flat fee" and "per call" charge systems, see "-Basic Telephone Services-" below.
- (2) Includes principally revenues which derive from the charge of installation of lines. This charge is determined by the Company on a cost-basis, although not technically subject to tariff regulation.