

BRITISH COLUMBIA

AGRIMARINE INDUSTRIES INC.

Sales Office: 206 - 1168 Hamilton Street
Vancouver, BC
V6B 2S2

Contact: Richard Buchanan

Telephone: 604-683-4166

Fax: 604-683-3744

Plant: 4193 Middlepoint Road
Campbell River, BC
V9G 1A1

Contact: Val Hudson, Plant Manager

Telephone: 604-287-2345

Fax: 604-286-0596

Products: Chinook Salmon, King Salmon —
Fresh, smoked, roe; Sockeye Salmon — Smoked;
Salmon -Fillets, portions (IQF)

Annual Sales Range: 2.5 - 10M

Percent of Sales Exported: 20%

Number of Employees: 50

Type of Business: Processor, Aquaculture
(wild salmon)

Production Period: Year round

Brands: Cansalm Brand, Rugged Point,
InterCan

ALBION FISHERIES LTD.

1077 Great Northern Way
Vancouver, BC
V5T 1E1

Contact: Robert Waggott, Sales and
Marketing Manager

Bob Nixon, Trading

Telephone: 604-875-9411

Fax: 604-875-0644

Sales Offices/Agents: In BC: Vancouver,
Victoria, Kelowna

Products: Spot Prawns — Frozen, troll-caught;
Salmon — Fresh, frozen, dressed, troll-caught;
Halibut -Frozen, dressed; Clams — Live, whole-
in-shell; Sablefish — Frozen, dressed

Annual Sales Range: 10 - 50M

Percent of Sales Exported: 5%

Type of Business: Processor, Exporter, Trader,
Wholesaler/Distributor

Production Period: Seasonal

AQUATEC SEAFOODS LTD.

820 Shamrock Place
Comox, BC
V9M 3P6

Contact: Paul Vroom, President

Telephone: 604-339-6412

Fax: 604-339-4951

Products: Salmon — Fresh, smoked; Smoked
Oysters — Fresh, frozen

Annual Sales Range: 1 - 2 M

Percent of Sales Exported: 50%

Number of Employees: 40 - 50

Type of Business: Contract Processor

Production Period: Year round

Brands: Moulinet, Pacific Orchard, Aquatel

Countries of Interest: United States, South
East Asia

ARCTIC SEAFOOD PRODUCTS LTD.

3777 Keith Street
Burnaby, BC
V5J 3B9

Contact: John Hurmuses, President

Damian Miller, Manager

Telephone: 604-433-6020

Fax: 604-433-5453

Products: Salmon Roe — Fresh, frozen; Salmon
— Fresh, frozen; Sea Cucumber — Meat, skins

Annual Sales Range: 0.5 - 2.5M

Percent of Sales Exported: 70%

Number of Employees: 50

Type of Business: Processor, Trader,
Wholesaler/Distributor, Exporter

Production Period: Year round

ASTRA INDUSTRIES INC.

329 Railway Street
Vancouver, BC
V6C 1A5

Contact: Carl MacRae

Telephone: 604-669-3741

Fax: 604-669-9732

Products: Salmon — Fresh, frozen, canned,
smoked, portioned, roe, dressed, speciality pack,
troll-caught; Cod, Sole — Fresh, frozen; Herring
— Roe

Annual Sales Range: 50M+

Percent of Sales Exported: 40%

Number of Employees: 40

Type of Business: Processor,

Wholesaler/Distributor, Exporter

Production Period: Year round

Brands: Astra

ATLIN — PACIFIC TRADING COMPANY, LTD

Box 15
Atlin, BC
V0W 1A0

Contact: Carrie Knickerbocker, President

Telephone: 604-651-7534

Fax: 604-651-7534

Products: Salmon — Frozen, Smoked, Gift Pack

Annual Sales Range: Less than 0.5M

Number of Employees: 4

Type of Business: Processor, Exporter,
Wholesaler/Distributor

Production Period: July — September Inclusive

BAYNES SOUND OYSTER COMPANY LTD.

P.O. Box 159
Union Bay, BC
V0R 3B0

Contact: Joe Tarnowski, Owner

Telephone: 604-335-2111

Fax: 604-335-0515

Products: Clams, Oysters — Fresh

Annual Sales Range: Less than 0.5M

Percent of Sales Exported: 50%

Number of Employees: 10 - 12

Type of Business: Processor, Aquaculture,
Exporter, Wholesaler/Distributor

Production Period: Year round

Brands: Baynes Sound Oyster Co. Ltd.

BELLA COOLA FISHERIES LTD.

9829 River Road
Delta, BC
V4G 1B4

Contact: Tim Turyk, President

Rudy Rockl, Sales Manager

Telephone: 604-583-3474

Fax: 604-583-4940

Products: Pacific Salmon (wild) — Fresh,
frozen, canned, roe, dressed, gift pack; Pacific
Herring — Roe

Annual Sales Range: 10 - 50M

Percent of Sales Exported: 75%

Number of Employees: 200