

It is instructive to assess responses to Question 13 (on an FTA including Mexico) according to whether companies in the sample were currently exporting to Mexico. In order to assess this and other data relative to actions companies might take as a consequence of a Free Trade Agreement which included Mexico, we first established what proportion of companies not currently exporting to Mexico were considering such a move (Questions D16 and D17). Of those companies who said they were not exporting to Mexico at the present time, 22% stated that they were considering it. Thus the entire sample disposed as follows:

- Current exporter to Mexico 15% (73).
- Considering exporting to Mexico 19% (94).
- Not considering exporting to Mexico 67% (334).

Table 19 shows a predictable pattern of opinion based on experience. A majority of current exporters and those considering exporting to Mexico favour the FTA, while the largest proportion of firms -- those not considering exporting to Mexico -- are opposed to including Mexico in the FTA.

TABLE 19
OPINION ON FREE TRADE AGREEMENT INCLUDING MEXICO
BY EXPORTING STATUS

Opinion on Including Mexico	Status			
	All (501)	Current Exporter to Mexico (73) %	Considering Exporting (94) %	Not Considering (334) %
Strongly Favour	18	25	24	15
Somewhat Favour	30	37	48	24
Somewhat Oppose	18	14	15	20
Strongly Oppose	20	12	7	25
Don't Know	14	12	5	16

Source: Question D13.