

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

31

POST :603-CLEVELAND

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
UNITED STATES OF AMERICA

PLANNING:            ACTIVITIES PROPOSED IN POST PLAN:            ANTICIPATED RESULTS:

ABBOTSFORD AIRSHOW

USAF INDEPENDENT CONTRACTOR R & D REV. TEAMS VISIT TO CDN CO

DEFENCE MANUFACTURERS BUYERS MISSION

"HI-TECH 90" DEFENCE EXPORT CONFERENCE

TRACKING:            ACTIVITIES UNDERTAKEN IN QUARTER:            QUARTERLY RESULTS REPORTED:

QUARTER: 1 A. High Tech '89 - Ottawa  
B. USAF ICR & D Onsite Review Team Visit - MONTL  
C. Air Show Canada - Vancouver  
D. USAF ICR & D Onsite Review Team Visit -  
Location TBA

A. Interviewed 44 companies, 5 of which have immediate potential in missions territory.  
B. Team visited 3 coys. Opportunities for development contracts good. Coy invited to visit USAF  
C. Mission is assisting in recruitment.

QUARTER: 2 -----  
QUARTER: 3 -----  
QUARTER: 4 -----