

REPORT 4
88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 322-KINSHASA

008-TRANSPORT SYS, EQUIP, COMP, SERV.
ZAIRE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

ESTABLISHMENT OF A NEW DISTRIBUTOR FOR ANOTHER BRAND OF TRUCKS
AND TRAILERS.

INCREASED MARKET PENETRATION. INCREASED
EXPORTS.

PROMOTING CANADIAN TRANSPORTATION PRODUCTS AND EQUIPMENT
IN ZAIRE.

INCREASED IMPORTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----