U.S. GOVERNMENT SOLICITS BIDS

The U.S. federal government will be soliciting bids to award schedule contracts to multiple vendors for the following goods and services. These contracts are similar to Canada's Master Standing Offer program.

To get on the mailing list to receive a solicitation, call the contacts mentioned in the following lists.

For more information about how the U.S. federal contract process works, or to inquire about upcoming contracts for other products and services, call Judy Bradt, Commercial Officer, Canadian Embassy, Washington DC. Tel.: (202) 682-7746. Fax: (202) 682-7619. E-mail: J.BRADT@GENIE.GEIS.COM

SERVICE:

Consumer and Commercial Credit

Expected schedule value: \$7 000 000 per year Number of vendors on current schedule: 18 Next solicitation expected to be issued: 06/94

Contract Period: 5-1/4-30

Schedule Identification: 732 I A

Contact: Services Acquisition Center, Ira Herman.

Tel.: (703) 305-6305

PRODUCT:

Chemicals and Chemical: water treatment chemicals for heating and cooling systems, and

boiler fuel oil additives

Expected contract value: \$60 million

Number of vendors on current schedule: 60 Next solicitation expected to be issued: 06/06/94

Contract Period: 2-1/1-31

Schedule Identification: 68 V B & C

Contact: Paints and Chemical Commodity Center,

Ms. Peggy Caley. Tel.: (206) 931-7887

PRODUCT:

Chemicals and Chemical Products disinfectants

Expected contract value: \$5 million

Number of vendors on current schedule: 8

Next solicitation expected to be issued: 07/07/94

Contract Period: 3-1/2-28

Schedule Identification: 68 VI A

Contact: Paints and Chemical Commodity Center,

Hank Bomkamp. Tel.: (206) 931-7088

PRODUCT:

Chemicals and Chemical Products deodorants

(rooms)

Expected contract value: \$3 million

Number of vendors on current schedule: 21

Next solicitation expected to be issued: 06/01/94

Contract Period: 12-1/11-30 Schedule Identification: 68 VI B

Contact: Paints and Chemical Commodity Center,

Hank Bomkamp. Tel.: (206) 931-7088

PRODUCT:

Cleaners/Degreasers, Biodegradable Expected contract value: \$12 million

Number of vendors on current schedule: 9

Next solicitation expected to be issued: 07/01/94

Contract Period: 7-1/6-30 Schedule Identification: 79 VI

Contact: Paints and Chemical Commodity Center,

Tom Westerlund. Tel.:(206) 931-7937 Small Business Set-Aside: Partial.

CONTRACTS AWARDED

Beverages Nora Inc., Montreal, has signed a distribution agreement with Pepsi-Cola Japan. Nora already exports 90 per cent of production.

Bristol Aerospace Limited, Winnipeg, Manitoba, through the Canadian Commercial Corporation, has been awarded a US\$3.6 million contract to supply the U.S. Air Force with support assemblies for the TF 30-P111 F111F aircraft engines. The contract was let under the U.S./ Canada Defence Production Agreement.

General Electric Canada has been awarded a US\$191 million contract for the supply and installation of generators in the US\$700 million Caruachi Dam hydroelectric project in southeast Venezuela.



Win Export-Looking for Export Opportunities?

Make sure you are registered in the WIN Exports database which will showcase your company's capabilities to foreign buyers. To register, fax your request on your company letterhead to 1-800-667-3802 or 613-944-1078.